Attribution Training Guide

Factory Direct Vendors | April 2025







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Vendor-Supplied Attributes Overview



Specific title, formatting, and copy guidelines must be followed to maintain consistency and accuracy across product pages.

Note: Kohl's may add or change attributes based on customer feedback to continually improve the shopping experience.

Best Practices

To maintain high-quality product pages and avoid delays in product going live on Kohls.com, it is critical that attributes are submitted:

COMPLETELY

- Select the most accurate product type from the Specific Product drop down when attributing to reduce the total required attributes to only what is necessary
- List only unique, critical product features in the \bullet Special Features/Selling Features attribute that aren't captured in other fields. These should also match the features called out on packaging
- Avoid using large blocks of text. Text should be \bullet separated into individual features or in a bulleted/list format in the Special Features/Selling Features attribute
- Enter "N/A" or "No Value" if the attribute doesn't • apply. Fields left blank will prevent submission

ACCURATELY

- Limit product title to 40 characters
- Utilize onePLM style pages and BOM's to obtain the most accurate information
- Avoid using capital letters for every word only capitalize the first word of a sentence. The only exception is titles, where the first letter of each word should be capitalized.
- List as H x W x L (or D) using prime marks. Example: 12"H x 4"W x 3"L. Use decimals instead of fractions
- Reach out to Production teams for guidance on filling out specific attributes, as needed

ON-TIME

Leverage the Attribution Due Date listed within each Merchant Group in the K-Link dashboard (auto generated to 6 weeks prior to Product Launch Date)

Rejected Attributes

Kohl's may reject attributes if information is inaccurate or additional information is needed. Rejections are sent via K-Link email alerts and visible in the K-Link dashboard. As a vendor, you will see seven workflow statuses throughout the progression of the merchant group.

Underlined statuses indicate where vendors are required to take action.

New Work has not begun on this merchant group.

In Progress

Vendor has begun attribution or uploading images, but have not submitted the styles to Kohl's.

<u>Ready to Submit</u>

Attribution and/or images are complete, but haven't been submitted to Kohl's.

A Submitted

Attribution and/or images are complete and have been submitted to Kohl's.

Rejected

Attribution and/or images have been rejected by Kohl's and are back in your queue for updating.

O Approved Attribution and/or images

have been approved by Kohl's.

Complete

Merchant group attribution and images are complete.

Steps for Resolution

- column to see specific comments related to the rejections
- comments section)
- -
- Reference the K-Link dashboard on a regular basis to track rejected attributes



Within the rejected Merchant Group, click on the orange comment icon to the right of the Status

Open the style to update all rejected attributes (attributes should not be updated within the

Once all rejected attributes have been updated, the status will change to "Ready to Submit" and you will be able to submit back to Kohl's. Once submitted, the status will change to "Submitted"

TION	PRODUCT (P	3) + PDP CATEGORY	SPECIFIC PRO	Comments Rejection Sustainably Sourced: Do you ha McKenzie Beach November 13 2024 You have indicated that this product has been certified "Sustainably Sourced" by a third party certification, but you have not selected which third party certification. Please select the appropriate third party	×
ors ble	Tops & Tees	Croft & Barrow Tops	Tops	Reply	
G	Tops & Tees	Croft & Barrow Tops	Tops	Is this Lined? McKenzie Beach November 13 2024 Lining was provided. Please indicate if this is partially lined or	2:
ors ble	Tops & Tees	Croft & Barrow Tops	Tops	Add New Comment	3

Sample Toggle Reminders

Factory Direct vendors are **required** to manually select the sample toggle whenever samples are sent to Kohl's photo studio to shoot website imagery.

Steps for Completion

•	Select the "All style's sample sent" toggle when
	sending samples for all colors of a style.

Select the "Samples sent" toggle next to the appropriate color when sending samples for only **some colors of a style**.

Note: These steps can be disregarded if vendor is providing their own images.

17 - NCAA STH AND OCEAN NBA STH AN	D OCEAN_17_19030616 04-17-19 04-17-1
Attributes Images and	Samples
VENDOR STYLE	IMAGES
Test601	All style's samples sent
Wisconsin Badgers Tee	
CCc: 2 Images : 0 Due: 08-08-18	Add Image
Customer Choice #: 14429765	Samples sent
Vendor Color: RED	
NRF Color: 600-RED	Add Image
Images: 0 Due: 08-08-18	
	Samples sent
Customer Choice #: 14420766	
Customer Choice #: 14429766	
Customer Choice #: 14429766 Vendor Color: GRAY NRF Color: 020-GREY	Add Image



Vendor Attribution Visual Examples on Kohls.com

Note: Certain attribute fields do not show on product pages and are used instead for left-hand navigation and search functionality. Attributes, including Title / Title Description, should align with OnePLM.

- Recommended Title/Title Description Α.
- Features Β.
- Size + Set (Ex: Twin Set, Full Set, etc.) С.
- **Construction & Care** D.



Add style and most ultimate softness to your bed with the Koolaburra by UGG Koolawash Wavy Clip Jack Comforter Set with Shams.

D

FEATURES

В

С

- Pre-washed fabric for extra softness
- Textured clip-jack pattern
- Prefect for all ages
- Easy care
- Hyproallergenic
- Reversible

TWIN/TWIN XL SET

- 2-Piece Set
- Comforter: 68" x 92"
- Sham: 20" x 26"

FULL/QUEEN SET

- 3-Piece Set
- Comforter: 90" x 92"
- Two Shams: 20" x 26"

KING SET

- 3-Piece Set
- Comforter: 106" x 96"
- Two Shams: 20" x 36"

CONSTRUCTION & CARE

- Face: polyester clip jacquard microfiber
- Back: polyester pre-washed microfiber
- Machine wash
- Imported
- Law Label



- **Recommended Title/Title Description** Α.
- В. Features
- Fit & Sizing **C**.
- **D.** Fabric & Care

Juniors' SO[®] Seamless High-Neck Tank Top

**** 4.2 (17) Write a review Ask a question



Step out in style with this juniors' SO seamless high-neck tank top.

Click on this WOMEN'S GUIDE to find the perfect fit and more!

- FEATURES
- High-neck
- Sleeveless
- FIT & SIZING
- Regular fit
- 17.75-in. length from shoulder to hem
- **FABRIC & CARE**
 - Nylon, spandex
 - Machine wash
- Imported

Vendor Resources



Kohl's Photo & Video Style Guide

Select tab for product category

- Utilize for information on imagery and video specifications, lighting
- Review examples of approved images and videos within each
 - Vendors who ship samples to Kohl's photo studio to shoot imagery/videos can disregard

Kohl's PDP Copy Guide

Select tab for product category

Kohl's Vendor Copy Guidelines

- Utilize for explanations of specific attributes, legal & sustainability requirements, and tips & tricks.
- Review examples of category-specific product details pages

Thank you!

Questions? Contact Maggie.Spencer@kohls.com Sabrina.Barrena@kohls.com Tracy.Jackson@kohls.com

