ZABIN GROUP





With 65 years of passionate attention to detail and the development of an advanced global business infrastructure, The Zabin Group's globally owned network of manufacturers and distribution facilities provides start to finish apparel enhancement packages for some of the world's top brands. We simplify the process, offering complete control over every detail from creative development to global distribution, plus a single point of contact for clients to manage their entire retail branding system.

With a legacy of trust and innovation built on the personal relationships of Bart Zabin, and the leadership and vision of Alan Faiola, The Zabin Group's craftsmanship and artistry enhances our clients' products with the small, yet carefully crafted details that help them stand out at the point of purchase. Because at The Zabin Group, we believe that style is in the details.





Zabin Industries began operation in 1945 to develop high quality zippers and evolved into a provider of custom closures, including metal tack buttons and burrs.

Modern Button, originally founded in 1948, was acquired by Zabin in 1990. It is one of the oldest suppliers to the apparel industry in Southern California.

American Zabin International was formed in 1993, in an effort to capture the woven label business of the growing West coast apparel market. The company's in-house graphic design team aligned itself with Asian woven label resources and Los Angeles based lithographers, to form a company that can cohesively brand labels and tags for their customers. To enhance and diversify business, AZI developed a barcode manufacturing facility to offer integrated price tickets to its customers, and align itself with retailers.

Zabin Hong Kong was founded in 1997 on Tsing Yi Island, and is now located in Kowloon. The company allows its customers to draw all of their customized trim products from one resource. After products are specified at Zabin's domestic offices, Zabin HK produces the necessary trim items and distributes the compete package to the customer's international manufacturing contractors.

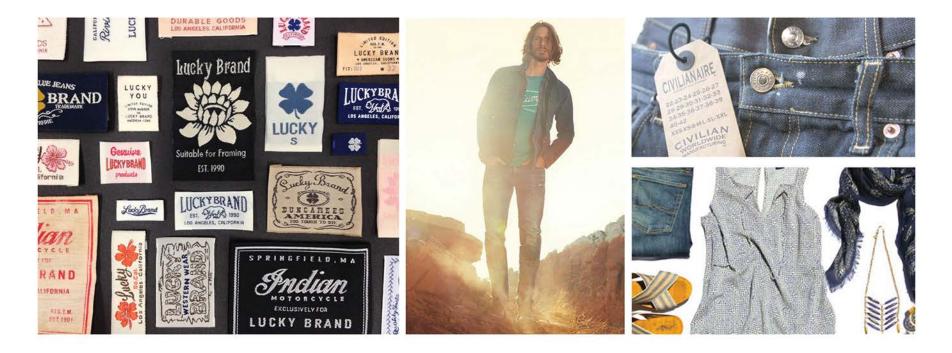
AZI Asia Ltd., founded in 2004, is located in the Dongguan province of China. The facility houses the complete production of woven labels as well as the production of integrated barcode hangtags. AZI Asia is utilized for the consolidation and distribution of The Zabin Group's core products.



ZABIN Apparel ID & Packaging

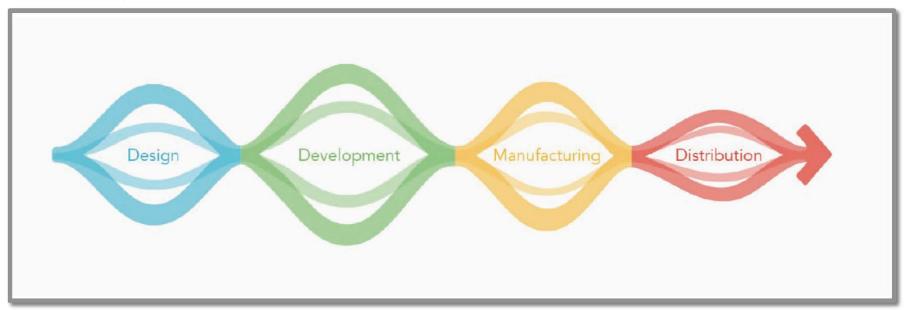
Combining a passion for creativity and 40 years of technical craft, The Zabin Group delivers apparel ID and packaging for the world's top brands – We create the details that define the style for your products.

We do more than simply make hangtags, labels, metal fasteners, and zippers. We enhance our clients' products with the small, yet carefully crafted details that help them stand out, at the point of purchase. By creating complete apparel enhancement packages from start-to-finish, we provide a product that transforms the garment and the retail presence into something truly unique.









🚺 Design

After reviewing the client's needs, the design team works within budget and timeline to create an aesthetically pleasing and functional solution. Materials and techniques are taken into consideration to meet product requirements while delivering a luxury, high end look.

Development

After conceptual design, our dedicated account managers work with the development team to identify product needs and requirements. We then recommend the most cost effective, yet high quality materials and processes.

3 Manufacturing

After design and prototyping, we manufacture all product at our Zabinowned factories and warehouses in China, working closely with our Hong Kong office.

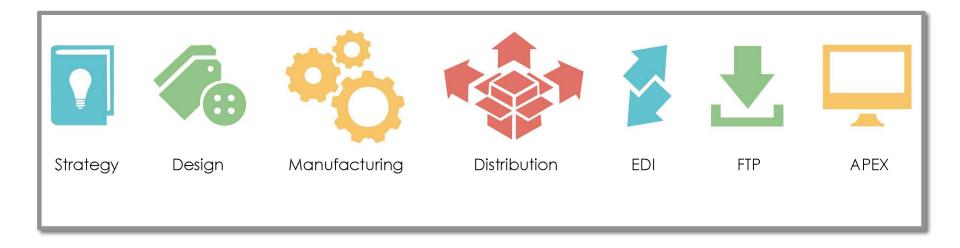


Finally, we leverage our global infrastructure, comprised of distribution centers in Hong Kong, India, and North and South America, to deliver our customer's finished product to every corner of the globe.





From creative services to the finished product, The Zabin Group provides customers a full-service, end-to-end approach to apparel enhancement. Our integrated team of designers, analysts and logistics experts will work closely with you throughout every step of the process, to design, develop, and produce the brand recognition you need to move your product off the shelf.





Our strategic process begins by working closely with the customer to understand their goals and objectives. We research market trends, materials and techniques to deliver a solution that meets client objectives, within the constraints of budget and time frame. Our creative team conducts product and merchandising research in the field, in order to gain competitive insight and identify new retail opportunities. From materials procurement to legal requirements, our team examines your unique challenges and develops the optimal solution to meet your needs.





Our creative team combines research, current trends and design to produce the most stylish and functional brand enhancement solutions. Our designers have their finger on the pulse of the fashion industry and regularly shop domestic and international markets. Decades of fashion, design and product development expertise inform all strategy and creative. From conceptual sketches to final design, our experienced creative team takes a comprehensive approach to provide an all-inclusive enhancement package.





We take design and convert it to a functional product, using our best in class, globally-owned network of manufacturing facilities. Our Los Angeles based product development team, along with our Hong Kong sourcing office, combine their decades of expertise, using the highest quality materials, to engineer the products our customers request. We manufacture within the client's timeline and budget, at our Zabin-owned factories in Asia. Our global infrastructure of manufacturing and distribution facilities insures product and brand consistency throughout your supply chain.



Services Global Distribution

Our Hong Kong headquarters oversees all global manufacturing facilities. This enables The Zabin Group to strategically manufacture and distribute products in conjunction with our customers' delivery needs, all within a cost efficient structure.

As an example, we consolidate shipments for our customers that contain products manufactured in a multitude of factories. By combining products that often times comprise the entire trim package, our customers receive the benefit of ordering through one resource and receiving one consolidated shipment rather than dealing with multiple suppliers which would increase delivery costs and require tracking multiple deliveries.



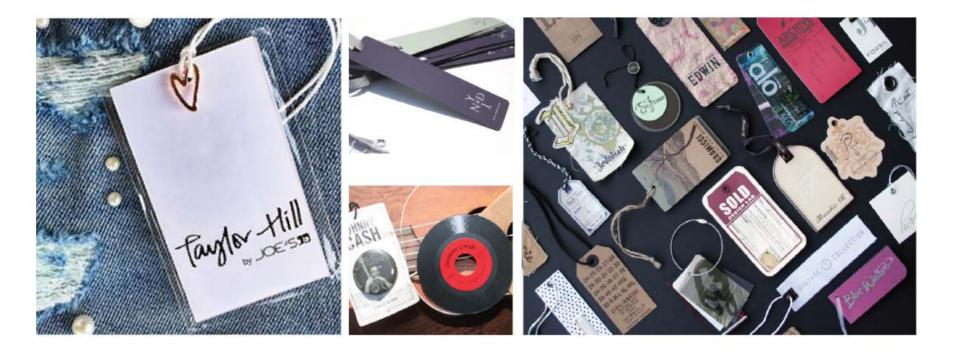




At AZI we have the most revolutionary research and development team mixing litho-graphics, flexo - graphics, and silkscreen to bring you the most innovative selection of hang tags, in the industry.

Our unique ability to perform multi-finishes to garment tags makes us extremely specialized. Whether your approach is clean and modern or vintage and distressed, we can manufacture the correct product for you.

Our extensive labor force can provide unique hand finishing to many of these items, such as stitching, washing and hand wrinkling. We can make something look new, or as if it were 50 years old.





We own and operate woven label facilities in China, Hong Kong and Korea. This allows us to better distribute product where and when you need it.

Our cutting edge technology allows us to be at the forefront of development. With superior design and weave capabilities, we are able to service the most specialized customer.

Twill, taffeta, satin or damask weaves, standard or custom colored yarns, centerfold, endfold or mitrefold, with standard or specialized finishing – the choice is yours.





We manufacture flexographic, silk-screen, hot stamp and thermal transfer labels. Whether you are enhancing your brand or communicating care instructions, we have the design and production experience to satisfy any printed label need.

We offer a wide array of materials and substrates -- from woven and slit edge satin, taffeta, Tyvek, poly, nylon and grosgrain, to twill tapes in cotton and cotton/poly blends.

Our Colorview label prints 4-color process on woven edge satin, producing photo quality images on a fabric label. This product allows the customer to capture a new and innovative, customized marketing approach.





Whether you require a utilitarian, long lasting button, a custom zipper pull or a metal plate for design and branding purposes, Zabin has the type and style that fits your requirements. In our own metal facility we are able to control the quality of product and consistently develop new and exciting embellishment to help promote the design and functionality of your garment.

Zabin offers metal hardware, in combinations of nylon, steel, stainless, brass and alloy, in over 100 plating options, to create the fastener or decoration you want, and with the performance you need.





Our development team has mastered the art of design and material in order to form the most innovative specialty patch line available in the market. AZI is constantly pushing the limits of creativity and execution to come up with new and exciting techniques.

Whether promoting a technical line or a pair of vintage jeans, the correct material makes the difference. Apparel enhancement plays a distinctive role in today's competitive market.

Materials can be selected to meet any price point. Unlimited fabrication options, screen print, embossing, sonic weld, burn or foil, stone wash, tea stain, stitching and embroidery, die cut, laser cut or heat seal – the combinations are endless.





The integrated hang tag and the VICS format have become the industry standard. AZI can help implement your company, or any of the manufacturers with whom you work, in the innovative world of bar coding. We print and distribute tags on a cut by cut, style by style, and order by order basis. We can easily accommodate EDI file transfer, flat files, comma lineated files, drop box and FTP transfer.

We understand the critical role these labels play in achieving your business objectives efficiently and profitably. As an integral part of your product, your label provides essential information used at every stage of the supply chain. Our globally implemented system is the same in both Asia and the U.S. We process your files via the internet and print where, and ship to whom you desire. The fully automated system leaves no room for human error.





Variable information printed on stickers is appealing in merchandising, and critically important in presenting garments to consumers. Durability and construction are important in order to stand up to folding and unfolding, shipping, and retail display. AZI provides great adhesive capabilities (both garment and permanent,) as well as superior printing visibility on both paper and poly substrates.

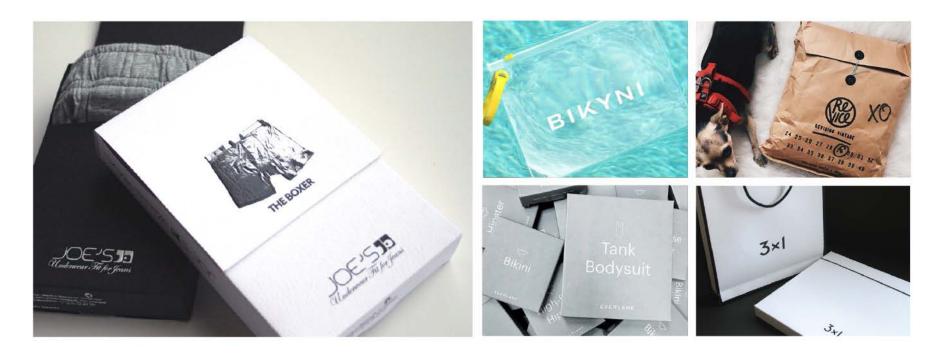




AZI can help create an important presence for your brand with our creative retail packaging division part point of sale tool and part shipping vehicle. Combining your product's core identity with its packaging is one key to ensuring the success of the item at retail.

From the basic to the unique, we create packaging that helps your brand stand out and get noticed. We develop products that help promote your brand and express the image behind your company.

Products range from retail boxes – both flat and hard glued, ribbon and tissue, header cards and inserts, to custom printed poly bags and shopping bags.







MISSION STATEMENT

The Zabin Group is committed to accelerate environmental improvements that foster a sustainable future and lead to social and economical improvements in the manufacturing facilities where we produce our products. The Zabin Group is focused on minimizing any adverse impact within the manufacturing process by providing best practice in relation to social and environmental responsibility.

APPROACH

The Zabin Group provides many environmentally friendly packaging options. Our eco-team will assist in providing alternative materials to the traditional higher impact trim fabrications some of our products have been manufactured with over the years. We are committed to continued education and responsible certified supply chain partnerships to bring the most up to date eco-friendly options to our customers.









FOREST STEWARDSHIP COUNCIL (FSC)

The world's forests are critical to environmental and economic health, and our business is dependent on a sustainable paper supply. Using these (FSC) certified papers nearly exclusively, ensures our customers' paper products have been sourced in an environmentally friendly, socially responsible and economically viable manner. By doing so, our team is committed to meet our customer's needs without compromising the health of the world's forests. We operate under the **10 FSC principles.**





RECYCLED WOVENLABELS

The Zabin Group has partnered with several recycled yarn suppliers to provide certified recycled woven labels. Utilizing continuous polyester yarn produced from post-consumer recycled polymer is environmentally friendly and provides a nearly identical look and feel of the traditional virgin polyester label. Recycling **1,000 kg** of PET eliminates the production of up to **3,000 kg** of greenhouse gasses, which averages the total emissions of an automobile in a single year.

CERTIFIED**RECYCLED** CONTENTSTOCKS

Our team can help provide a wide range of post-consumer waster (PCW) papers that can be utilized in exciting packaging programs. By using PCW papers, and contributing our excess paper waste to recycling companies, we are assured that a major percentage of our products and paper waste will potentially **never be sent to a landfill site.** Recycled content options range between **10 – 100%** of the finished paper stock.





ORGANIC**COTTONLABELS**

Organic cotton is produced and certified to organic agricultural standards. The production systems replenish and maintain soil fertility, reduce the use of toxic and persistent pesticides and fertilizers, and builds biologically diverse agriculture. Organic cotton uses **71% less water** and **62% less energy** than conventional cotton. Conventional cotton uses about 16% of the world's insecticide and 7% of the world's pesticide. Reducing the amount of dangerous and unhealthy toxins is critical as these chemicals eventually find there way into our food supply chain. While the initial costs of seed and soil preparation, harvesting, whitening, and dyeing may be more expensive, the long-term advantages are priceless.



The Zabin group has a vast network of certified raw material partners. This allows us to provide our customers with a variety of sustainable material options, for labels, tags, and other specialty trim items.

RECYCLED**COTTON**



Organic cotton is softer, more breathable and higher quality than non-organic cotton. It is grown **GMO-free** without the use of chlorine bleach, synthetic dyes or any synthetic agricultural chemicals.



BAMBOO

Bamboo is hypoallergenic, absorbent, fast drying and naturally anti-bacterial, while both extremely durable and soft as silk at half the price. It grows quickly at 10 times the yield of cotton with **less** input of water **pesticides** and **fertilizers**.

RECYCLED**POLYESTER**

Recycled polyester offers excellent quality for **less energy** than required by virgin polyester. The recycled material preserves the virgin oil needed to manufacture new fibers and is without limitation in its application.



CORK

Cork is extracted **without permanently harming the tree,** there are many hectares of cork in the world, which makes it an abundant resource that will regenerate far faster than humans can use it. Due to its softness and bounce-back, cork is good at slip resistant.



HEMP



Hemp is warm, breathable, pest-tolerant and easy to grow, producing much more fiber per square meter and **less water input than cotton**. Its rich and supple texture gives tremendous durability, strength and versatility.

VEGETAL TANNED LEATHER



Vegetal-tanned leather is non-allergenic and is made without the use of heavy metals found in chrome-tanned leather. Vegetal-tanned leather reduces water pollution and offers natural, earth tone colors that can then be dyed.

RECYCLED CORRUGATED SHIPPING BOXES



The Zabin Group is a manufacturer's representative for one of the world's largest provider of corrugated boxes. This allows our team to provide programs at competitive prices for all their distribution needs.





RECYCLED AND BIO PLASTICS

Polybags are typically used to protect a garment from damage during the shipping process. With discarded plastics a big cause of pollution by cluttering rivers, seas, and beaches, use of recycled plastic helps clean the environment and controls pollution. Utilizing 100 pounds of recycled or bio film rather than virgin petroleum based film saves about **14 gallons of gasoline**, eliminates **6 weeks worth of CO2** emissions from an automobile, or produces enough energy to power a **100-watt light bulb for 8 months**.

LOW WATER PLATING AND WATER RECYCLING





The majority of our plating finishes require **50% less water** to produce and our state of the art water recycling station allows us to recycle about **50%** of the water used in the plating process.



ENVIRONMENTALLY FRIENDLY INKS

During specific print processes we utilize **Water-based**, **Soy-based**, **and/or Vegetable-based** inks when possible. While these less "oily" inks take longer to dry, these inks make it easier to recycle the paper it is printed on. Additionally, the use of these inks can lower the emissions that cause air pollution.

SEEDED PAPER

We craft our seed paper from 100% post-industrial, recycled paper and dyed with all-natural, vegetable-based pigments. Our products are printed with water-based inks and are **100% biodegradable**. The paper can be formulated with wildflower, herb or vegetable seeds, and properly planted can grow into mature plants.





TREELESS PAPER

Approximately one out of every three trees harvested today ends up as pulp for paper products and unfortunately trees from old growth forests are still often felled to meet the demand. The Zabin Group offers our customer's **alternative paper options** produced from **sugar cane (bagasse), hemp, cotton (from textile waste), banana leaf, coffee, linen and yes, even elephant excrement.**

CHEMICAL AND MATERIAL MANAGEMENT

The Zabin Group's mission is to protect people and our environment by identifying and managing risks associated with the chemicals and fabrications used in the materials we choose and the production process we use in our factories. We strive to exceed the industry's top requirements and standards in reducing and removing harmful toxins from the products we manufacture.

The Zabin Group provides Oeko Tex & ISO-certified, supply chain certification, RSL / SGS tested & certified material management tracking, global recycling standards certification, in addition to all our products complying with the Consumer Product Safety Improvement Act (CPSIA). CPSIA regulations were established in 2008 to reduce the exposure of toxins such as lead and phthalates on products such as snaps and other metal closures that are used for children's clothing. Additionally, we monitor other toxins on packaging we produce, such as lead, cadmium, hexavalent chromium and mercury due to strict requirements for the products we ship to our European customers.

We also employ the use of a XRF analyzer. This analytical technique is used to determine the elemental composition of materials in products such as metal closures and eyelets. The XRF analyzer is also able to test compliancy in our Heat Transfer products as well.

The Zabin Group is committed to reducing our global footprint throughout our network of facilities around the world. We are currently ahead of our goal to have all our facilities environmentally certified under ISO14001. Our recycled and sustainable products are certifiable through SGS and the Global recycle standards.

ETHICAL TRADING POLICIES

The Zabin Group believes strongly in ethical principles and good stewardship. We recognize that our commercial activities have potential to impact on our suppliers and our locality. As a socially responsible business our suppliers, local community and customers have a right to expect:

- * Products manufactured and sourced by Zabin are produced under working conditions that are hygienic and safe.
- * All workers involved in the delivery of services provided by Zabin are treated with full consideration to their basic human rights.
- * Zabin acts in an ethical manner above and beyond basic legal requirements.

We are an equal opportunity employer. We are dedicated to ensuring that all decisions regarding terms, conditions and privileges of employment are in accordance with our principles of equal opportunity. We will not discriminate against employees or applicants on the basis of race, color, national origin, ancestry, religious creed or religious beliefs, age, sex, marital status, medical conditions, pregnancy, childbirth or related medical condition, sexual orientation, physical disability, mental disability, military status, genetic characteristics, or any other characteristics protected by state or federal law or local ordinance. This long-standing policy applies to hiring, promotion, transfers, employee benefits, training and all other facets of employment.

- 1) All employment is freely chosen
- 2) Working conditions are safe and hygienic.
- 3) Child labor is prohibited.
- 4) Wages are fair and comparable to industry standard.
- 5) Deductions from wages as a disciplinary measure is never permitted.
- 6) Working hours are not excessive and are in compliance with the laws of the Country and or state/province.
- 7) No discrimination is practiced.
- 8) No harsh, cruel or degrading treatment or practices are tolerated
- 9) All national and local laws are fully complied with.
- 10) Our code of conduct is clearly explained and understood by factory management and workers.

ONLINE & PROCUREMENT

Services APEX Advanced Procurement Exchange

The Zabin Group's fully customized, automated on-line ordering system enables our customers to view and order their custom products, manufactured to their approved specifications. As added security for those customers who require protection of their brand name, products can only be purchased after an extensive approval process is authorized for each contractor requesting purchases.

Brand holders have the ability to enable or disable a contractor's request to purchase at any time, directly through the APEX on-line portal. Once an account has been requested and authorized, contractors who order through the site can view their order history, status, updates and shipments. Additionally, brand holders can oversee their contractor's purchase history and verify order placement and ship dates, all through the APEX portal.



ADVANCE PROCUREMENT EXCHANGE



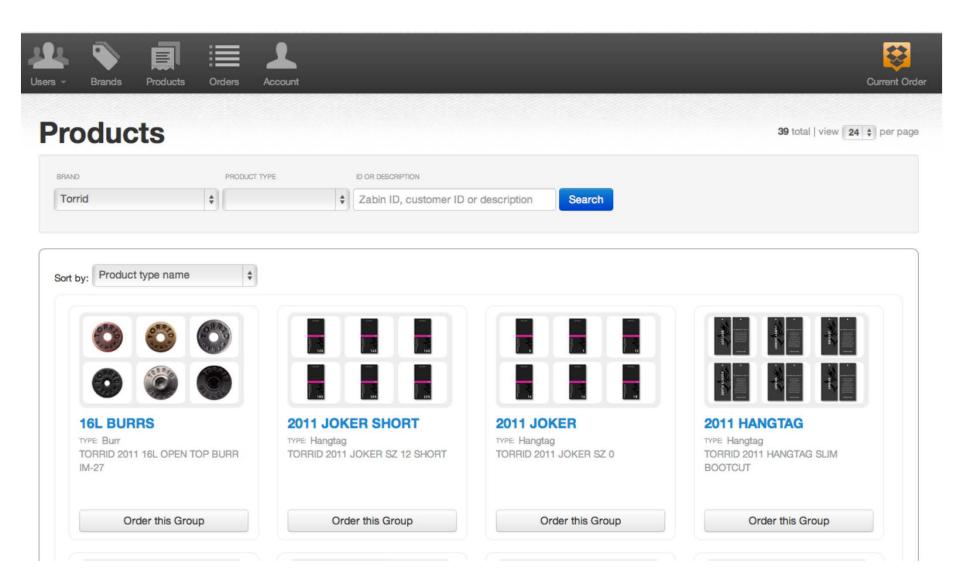


Welcome to APEX! Zabin's Advanced Procurement Exchange

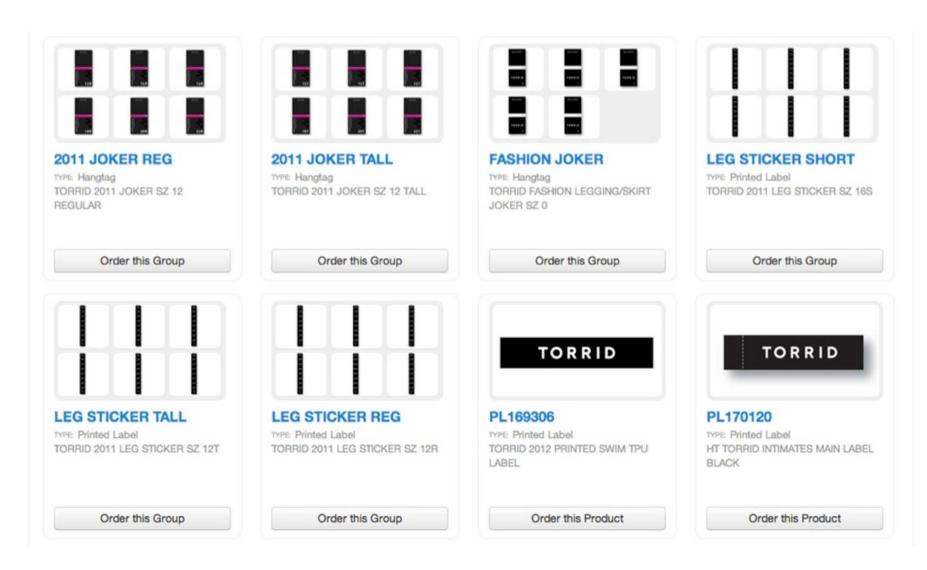
- **1.** To place an order begin by clicking on a brand logo.
- 2. To view order history and status click on the Orders icon at top.
- **3.** To view or edit your account information click on the Account icon at top.

Jorid. En Torrid.com	BLACKHE♥RT
Torrid	BlackHeart





ZABIN
GROUPProduct Grid Page 2





Your Current Order

Product Type Description Customer Code Quantity Unit price Price * BRAND > HD168443 • ~ BlackHeart Hardware HT BLACKHEART \$43 per 1000 \$43 (USD) ٦ remove 0 1000 **ZIPPER PULL ZI-121** * DISTRIBUTION LOCATION item **EX Factory HK** \$ HD168443 * PO # 9 1000 units \$43 (USD) 06252013 PL168360 . * SHIPPING ACCOUNT + ADD NEW HT BLACKHEART MAIN \$25 per 1000 \$25 (USD) Printed ٢ remove 1000 ADP: 12345678 LABEL WHITE Label item PL168360 * SHIPPING ADDRESS + ADD NEW 123 Billing St, Test, CO 41411 \$ 1000 units \$25 (USD) PL179118 * BILLING ADDRESS + ADD NEW 3933 S. Hill St., Los Angeles, \$ Printed HT BLACKHEART SKU ٢ \$24.50 per 1000 \$24.50 (USD) remove 1000 Label LABEL WHITE item CURRENCY PL179118 United States Dollar = SKU: 192837465 edit jp@zabin.com 1000 units \$24.50 (USD) PL179119 • Printed HT BLACKHEART SKU \$24.50 per 1000 \$24.50 (USD) ٦ remove 1000 Label LABEL BLACK item DI 170110

4 items in order for BlackHeart

\$

\$

\$

Customer Order History & Status Page



PO #	Submitted V	Brand	Status	Status date		
06182013	06/24/13 7:59 PM	Torrid	Submitted	06/25/13 11:06 AM	⊞ excel ⊖ print	/ reorder
34214	05/30/13 10:15 AM	Torrid	In production	06/25/13 1:11 PM	⊞ excel ⊖ print	reorder
CP129523	05/23/13 11:35 AM	Torrid	Partially shipped	06/25/13 1:12 PM	⊞ excel ⊖ print	reorder
PO78605100	05/23/13 11:29 AM	Torrid	Shipped	06/25/13 11:51 AM	⊞ excel ⊖ print	reorder
766783	04/16/13 12:53 PM	Torrid	Shipped	06/25/13 11:08 AM	⊞ excel ⊖ print	reorder
0987654321	03/14/13 9:10 AM	Torrid	Shipped	06/25/13 1:11 PM	⊞ excel ⊖ print	reorder
8876587	03/07/13 11:21 AM	Torrid	Shipped	06/25/13 1:10 PM	⊞ excel ⊖ print	reorder
88767509	02/13/13 11:21 AM	Torrid	Shipped	06/25/13 1:14 PM	⊞ excel ⊖ print	reorder

ZABIN Master Brand Order History

Users -	Brands	Products	Orders	Account				Search	for products	Search
Or	ders								51 total view 24	per page
Orc	ler #, PO # o		DER STATUS	÷	BRAND	\$ SUBMITTED BETWE	and 🛗	Search		
	aining product	mer ID or des	cription							

Company	Customer	PO #	Submitted V	AZI PO #	Zabin PO #	Status	Status date		
Alliance Apparel Inc.	Dan Jones	06182013	06/24/13 7:59 PM	4500067545		Submitted	06/25/13 11:06 AM	⊞ excel ⊖ print	
Vibes Base Enterprise, Inc.	John Thomas	776540	06/18/13 10:08 AM	4500067544		Submitted	06/25/13 11:06 AM	⊞ excel ⊖ print	
Vibes Base Enterprise, Inc.	John Thomas	00987654	06/14/13 3:12 PM	4500067543		Submitted	06/25/13 11:05 AM	⊞ excel ⊖ print	
Vibes Base Enterprise, Inc.	John Thomas	0987654	06/14/13 3:10 PM	4500067542		Partially shipped	06/25/13 11:07 AM	⊞ excel ⊖ print	1
Alliance Apparel Inc.	Dan Jones	34214	05/30/13 10:15 AM	4500067540		Partially shipped	06/25/13 11:08 AM	⊞ excel ⊖ print	
Alliance Apparel Inc.	Dan Jones	CP129523	05/23/13 11:35 AM	4500067538		Shipped	06/25/13 11:50 AM	⊞ excel ⊖ print	/
Alliance Apparel Inc.	Dan Jones	PO78605100	05/23/13 11:29 AM	4500067537		Shipped	06/25/13 11:51 AM	⊞ excel ⊖ print	/

Sign-up, Verification & Notification

Sign-up & Verification

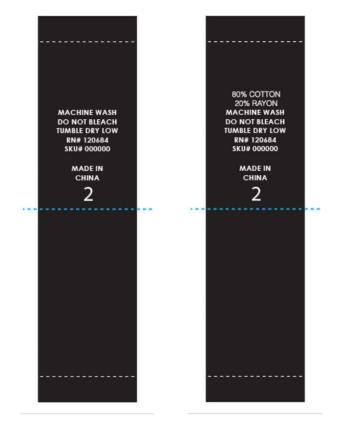
- Customer Sign-Up
 - Request e-mailed to brand holder and The Zabin Group
- Customer Approval by Brand
 - Brand holder verifies and approves manufacturer to purchase products
 - Brand holder can restrict access to manufacturer at any time
- Customer Access to Brand Specific Products

Automated E-mail Notifications

- Order Submitted Notification
- Order Status Change Notification
- Shipment Notification
 - Order AWB # and carrier information provided to manufacturer when orders are shipped

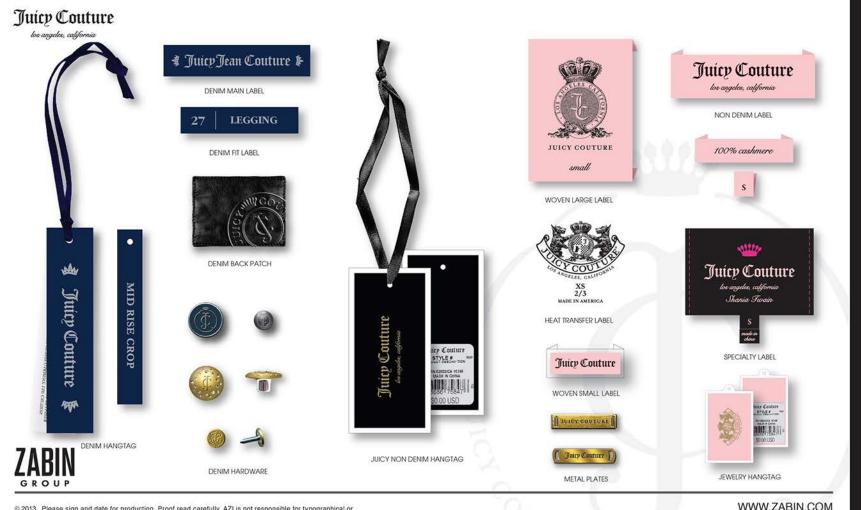
Special Features

- Re-Order Functionality
- Store & Recall Variable Information









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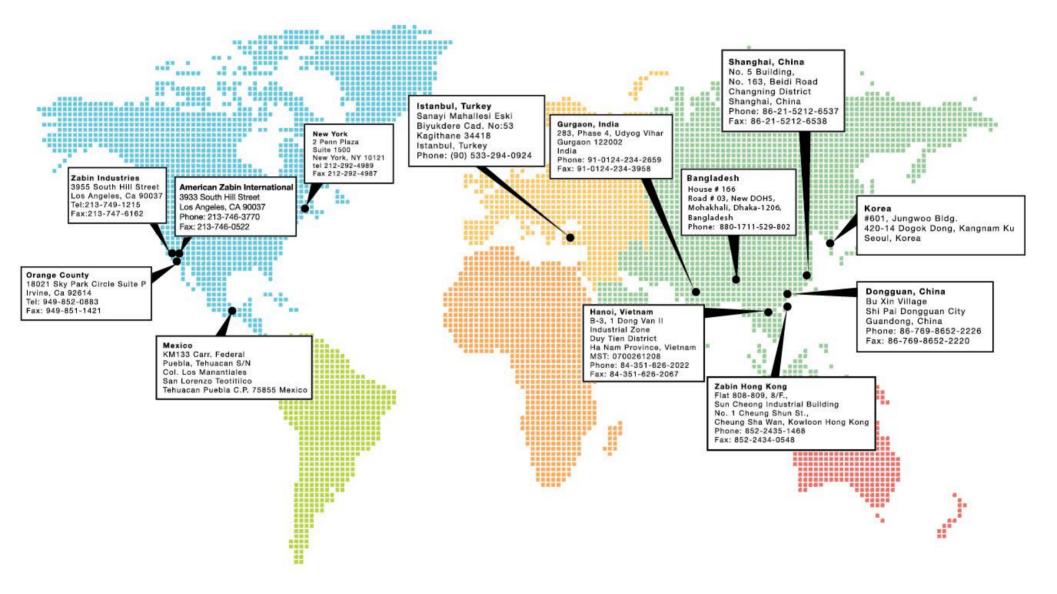




7 for All Mankind	G-III Apparel	Kohl's	Sears	
Bongo	Global Brand Group	Land's End	Sequential Brand Group	
Candies	Guess	Lucky Brand	Skechers	
Cherokee	Hollister	Marquee Brand Group	Stage Store	
Differential Brand Group	Hurley	ИХД	Tommy Bahama	
	Iconix		Torrid	
Ella Moss / Splendid	Joe's Jeans	Phillip Van Husen	True Religion	
Fox Racing	Juicy Couture	Pier One	Vanity Fair	
Frame	Kenneth Cole	Quiksilver	Vans	
FRYE	Kmart	RVCA	Weatherproof	









Global Structure

U.S. Regional Office AZI

3933 South Hill Street Los Angeles, CA 90037 Phone: 213-746-3770 Fax: 213-746-0522

Zabin Hong Kong

5/F Precious Industrial Centre 18 Cheung Yue Street Cheung Sha Wan, Kowloon, Hong Kong Phone: 852-3758-7000 Fax: 852-2434-0548

Hanoi, Vietnam

B-3, 1 Dong Van II Industrial Zone Duy Tien District Ha Nam Province Vietnam MST: 0700261208 Phone: 84-351-626-2022 Fax: 84-351-626-2067

Turkey

Sanayi Mahallesi Eski Biyukdere Cad. No. 53 Kagithane 34418 Istanbul TR Phone: 90-533-294-0924

Zabin Industries

3955 South Hill Street Los Angeles, Ca 90037 Tel: 213-749-1215 Fax: 213-747-6162

Shanghai, China No. 5 Building, No. 163, Beidi Road Changning District Shanghai, China Phone: 86-21-5212-6537 Fax: 86-21-5212-6538

Korea

2F, #85, Yangjae-Dong Seocho-Ku, Seoul, Korea Phone: 822-2057-0219 Fax: 822-2057-0223

Bangladesh

House # 166 Road # 03, New DOHS, Mohakhali, Dhaka-1206, Bangladesh. Phone: 880-1711-529-802

Orange County

18021 Sky Park Circle Suite P Irvine, Ca 92614 Tel: 949-852-0883 Fax: 949-851-1421

Dongguan, China Bu Xin Village Shi Pai Dongguan City Guangdong, China Phone: 86-769-8652-2226 Fax: 86-769-8652-2220

Gurgaon, India

283, Phase 4, Udyog Vihar Gurgaon 122002 India Phone: 91-0124-234-2659 Fax: 91-0124-234-3958

New York

2 Penn Plaza Suite 1500 New York, NY 10121 Tel: 212-292-4989 Fax: 212-292-4987

Mexico

KM133 Carr. Federal Puebla, Tehuacan S/N Col. Los Manantiales San Lorenzo Teotitilco Tehuacan Puebla C.P. 75855 Mexico

United Kingdom

North Barn Broughton Hall Business Park Skipton BD23 3AE Phone: 44-1756-796555 Fax: 44-1756-791555

www.zabin.com