## **Check List for First Sale Documents - Frequent errors**

User mark "X" to alert they have checked the consistency of critical information on all document

Type of Document/ Critical data	Check data existence and consistency			
	Commercial Invoice	FS Invoice	TVW	KDC
PO #				
Item / Style #				
Description				
Hanger code		N/A		N/A
Hanger cost		N/A		N/A
Unit Price (Bill to Kohls)		N/A		N/A
Total Amount (Bill to Kohl's)		N/A		N/A
Quantity (no. of pieces)				N/A
Quantity (no. of cartons)				N/A

Important Notes:

## FS Invoice => First Sale Invoice

- First Sale invoice value **MUST NOT** greater than commercial invoice/TVW

## TVW => Transaction Value Worksheet

- TVW MUST be separated per style for multiple styles in one shipment
- TVW total value (declared to customs) is MUST NOT greater than commercial invoice
- TVW MUST show BOM (breakdown of material) per style

## KDC => Kohl's Document Check List

1. Type of Dox - First Sale - mark "X" on (A) column for qualified First Sale style; OR or mark "X" on (D) column for non-qualified First Sale style.

2. If not all styles are qualified for First Sale, specify the style# on "Remark" - style# xxxx does not qualify for First Sale