KOHLSMulti-Multi (Fixture in a Box) Requirements

This document details Kohl's functionality within KOO to create a "Fixture in a Box" also known as a Multi/Multi prepack.

Multi-Multi (Fixture in a Box) Requirements

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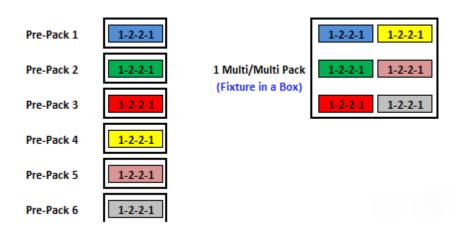
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Multi-Multi (Fixture in a Box) Requirements

Kohl's has introduced the functionality within KOO to create a "Fixture in a Box" also known as a Multi/Multi prepack. (6/18/18-system live)

Ex. Teams can now set an entire 6 color Pique Polo fixture with 1 Multi/Multi pre-pack vs. 6 individual smaller pre-packs:



Have you ever visited a store to inspect a set and found missing colors?

Fixture in a box will enable the store set process to be much more efficient and accurate. Store
associates have to look for fewer cartons to set new fixtures, rather than a carton of each
color.

Would you like to reduce your shipping costs?

Fixture in a box will drive material & labor savings with the reduction in carton volume

With Kohl's leading the way on environmental sustainability, wouldn't it be great if we could ship the same amount of product with less cardboard?

 Fixture in a box will require less corrugate/packaging materials in total with no impact to the product.

Will the product move quicker?

 Fixture in a box will help speed up the process through the DC by making it easier to handle, taking time out of the supply chain. Fewer cartons in the distribution network will improve our throughput

Which businesses would this apply to?

- Same factory
- Initial sets only
- Sized
- Same style/multiple colors
- Hanging or folded
- No unit minimums
- Carton max 36x26x26 (50lbs)
- Can't adjust current orders in the system to be a multi multi- can only impact future orders

Multi-Multi (Fixture in a Box) Requirements

- Vendors must ship all colors complete at the same time
- P.O type: Imports (IM), Standard Domestic Orders (ST), Landed (LD)

How will the vendor know it's a Fixture in a Box (Multi-Multi) pack type?

- Fixture in a box(Multi-Multi) should be indicated on buy sheets
- EDI sent to the vendor will have the following pack description as: CC MIXED

```
08/27/2018 12:03:44
                                                                        PACK UPC: 00040010407049
DESCRIPTION: WC00K004RS-CC MIXED-20PK
                                                                           N (Y OR N)
20
 OTAL UNITS....:
OF CARTONS...:
OF INNER PACKS:
MJ SU
                                            CONVEYABLE INNER PACK
UNITS PER CARTON.....
UNITS PER INNER PACK.
                                                                                        PACK
                                                                                                  ORDER
                                                                                        RATIO
                                                           COLOR
                         WC00K004RS
                                                           MNERAL
                                                                    BLK
                                                                    BLK
                                                           MNERAL
                                                                    BLK
                                                           MNERAL
                                                                    BLK
                         WC00K004RS
                                                           MNERAL
                                                                    BLK
                                                           BRIGHT
                         WC00K004RS
                                                                         MEDIUM
                                                           BRIGHT
                                                                    WHT
             7607
                         WC00K004RS
                                                           BRIGHT
                                                                    WHT
                                                                         LARGE
                                                                            LARGE
                         WC00K004RS
                                                           BRIGHT
                                                                    WHT
```

How does a vendor get started?

- Reach out to <u>Merchant.Services@kohls.com</u> (Logistics) to have initial conversations about Fixture in a box packaging
- Connect with your Buyer and or Product Development partner to indicate you're capable of supporting this initiative by X date