KOHL'S
Li & Fung Scorecard Overview

The Supply Chain Scorecard is based on the following five categories: Fill Rate, Compliance Dollars % of Cost Receipts, Audit Failure Rate Percentage, Ex-Factory on Time Delivery, and Booking on Time Delivery. The scorecard is updated on a monthly basis and will be emailed to the appropriate contacts within your organization.

Contents

Supply Chain Categories

Fill Rate (RAO)
- Defined: Vendor's ability to fill Kohl's orders complete and as ordered
- Goal: Kohl's expectation is that vendors ship 100% complete and as ordered during the ship window
- Calculation: Comparison of the total units received on time at the style level to the total units ordered by style. Only PO's that have had receipts against them are considered

Compliance Dollars % to Cost Receipts
- Defined: Compliance charges of all compliance violations in comparison to total cost receipts
- Goal: Reduce noncompliance (Shipment, Pkg and Prep) related chargebacks to less than 0.07%
- Calculation: Total compliance charges divided by total cost receipts. Reversed compliance violations will reduce the YTD compliance dollars and will decrease the % to cost receipt

2014 YTD Parent Rank (Cost Receipts)	109	$1,419,977
	Package & Preparation Compliance $	Compliance % to Cost Receipts (3)
	$0	<= 0. 07%
AUG	$1,233	0.24%
AUG LY	$4,623	0.29%
YTD	$1,855	0.13%
YTD LY	$6,294	0.20%

YTD Example: $1,855/$1,419,977 = 0.13%

Audit Failure Rate %
- Defined: Failed audits include picking, ticketing, and carton labeling errors

Audit Failure Violations
PT01 Units checked due to merchandise missing tickets
PT03 Units checked due to another retailers tickets found on goods
PT04 Units checked due to incorrect retail price
PT05 Units checked due to barcodes not scannable
PT06 Units checked due to incorrect UPC on merchandise
UC01 No UCC label on carton
UC02 Shipment was labeled at pallet level
UC05 Same SSCC# found on multiple cartons
UC06 UCC128 labels applied in error
VA01 Units checked due to failed audit

- Goal: Achieve an audit failure rate of less than 1%
- Calculation: Divide the number of failed-audit related compliance violations by the total number of audits performed. Reversed Audit Failures will reduce the YTD Failure Rate

Shipped on Original Vessel
- Defined: CY Shipment – If cargo is delivered later than ship window but can meet the CY cut-off of the originally planned vessel it is considered on-time. The forwarder must validate that it has shipped on the originally planned vessel.
- Defined: CFS Shipment – Delivery is considered on-time when it is delivered within the original X-Factory window
- Goal: Kohl's expectation is that our vendors ship 100% of POs on the original vessel
- Calculation: Percent of POs shipped on originally scheduled vessel divided by the total number of POs shipped (air freight is excluded)

Booking on Time Delivery
- Defined: When the vendor calls in for booking 14 days or more before the start of the X-Factory window
- Goal: Booking should be completed at least 14 days before the start of the X-Factory window
- Calculation: Percent of POs that have booking called in 14 or more days before the start of the X-Factory window divided by the total number of POs shipped. If PO create date is less than 14 days from X-Factory, it is exempt from late booking penalty.

Scorecard Category Weighting

Category Weighting & Point System				
Li & Fung Supply Chain Category	Optimal Score	Score Range	Point Range	Require for Certification
Fill Rate (1)	15	100%-75%	15 - 0.3	
Receiver Audit Failure Rate (2)	25	0 - 6.0%	25 - 0.6	1% or lower
Compliance - % to Cost Receipts (3)	25	0 - 0.4%	25 - 0.6	.07% or less
Shipped on Original Vessel (4)	25	100%-62%	25 - 0.3	95% or higher
Booking On-Time Rate (5)	10	100%-54%	10 - 0.1	95% or higher
Total Supply Chain	100			

This document is for Li & Fung Vendors Only
- The Gregorian Fiscal Calendar & Transit calendar should be used when translating monthly cutoffs
- Domestic Ship cancel windows define the correct reporting month

Frequently Asked Questions

What is Certification? What are the benefits?
- Best in class supply chain vendors that have earned their reputation
- Goal: Audit failure rate 1% or less, Compliance .07% of cost receipts, A or B score. Shipped on Original Vessel 95% or greater.
- Benefits: Reduced audits, Increased speed to floor, Vendor Summit & plaque recognition

What if I am looking for more data beyond the provided feed in the portal?
- Visit: https://kss.traversesystems.com/#/login

What if I need to update (change) my point of contact for Trading Partner Portal?
- Contact the L&F Administrator for updating users