



Quality/Handfeel Vendor Approval Pilot & Rollout

Establish a process for setting fabric standards and approval authority with the intention to shift bulk quality approval ownership to the vendors.

Handfeel & Quality Bulk Vendor Approval: Pilot Details

Why: As vendors transition to the Factory Direct Model, Kohl's has an opportunity to re-establish submit ownership and approval best practices to enable speed in decision making and accuracy for best product.

Pilot Teams

Vendors:

- Sae-a, Hansoll, Hansae, Makalot, Nobland, GG, Yakjin & iApparel

Kohl's Teams:

- All brands

Season Timing

Phase 1 Pilot Start:

- **Summer 2025 (Q2) - May/June/July**
- **Binder submission: Dec WK 2**
- **Certification status: Dec WK 3**

Rollout season:

- **Fall 2025 (Q3) - Aug/Sept/Oct on floor**

Scope

In Scope: Solid, Speciality (single dye, cross dye, double dye, etc), Print & Yarn Dye submits for Knit & Woven categories

Out of Scope: Garment wash programs, Denim, Sweaters, Shop & Adopt styles

Benefits:

- Faster decisions & approvals
- Reduction in workload
- Operational efficiency

How will vendors get certified?

PILOT Vendor Certification Process: Summer 2025 (Q2) - May/June/July

Establish the Standard:

Kohl's Design Team sets the fabric standard via an approved MCF

Request for Standard:

Once awarded a program FOR SU25, it is the awarded vendor's responsibility to secure a copy of the approved MCF from the mill. MFC approvals can be found in the one PLM Material

Submission of Standard:

Mill sends a copy of the approved MCF and bulk submits to the Vendor for review.

Binder Creation:

Vendor reviews the submit for handfeel & quality approval. Once reviewed, the vendor should select 20 fabric qualities with a Mix of basic/novelty, brands and mills across different COPs to create a binder

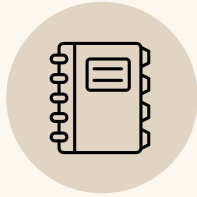
Validation:

Vendor sends the binder to the Kohls Materials Team for review.

Certification:

Kohl's Design Team will review each vendor's binder and identify who can be certified to own bulk

PILOT Vendor Certification Process: Summer 2025 (Q2) - May/June/July



December WK 2

Vendors will send a **binder of submits** reviewed by their nominated Merchandiser for Kohl's review.

The binders must include:

- **20** fabric qualities
- **Mix of:** basic/novelty, brands and mills across different COPs
- If a fabric is being used for solids, heather, yarn dye and prints (inclusive of various techniques), **all submit types** should be included in the binder sent
- **Approved & rejected** qualities



December WK 3

Materials team will **schedule** a **binder review** meeting.

- **Design** will **review** each vendor's submit **submissions** and **identify** who can be **certified** to own bulk Handfeel/Quality approvals going forward.
- **Vendors** who are **approved by the majority** of Design teams will be notified by the Materials team of their **successful certification**.
- Those that do not receive certification will be given feedback and asked to send another binder of submits for review.

**Once certified, what does the approval
process look like?**

Once certified, it is the vendors responsibility to own bulk handfeel & quality approvals on in-scope programs- Fall 2025 (Q3) - Aug/Sept/Oct on floor

Kohl's Design Team sets the fabric **standard** via an approved MCF

Kohl's Production Team files submits for reference

Once awarded a program, it is the awarded vendor's responsibility to secure a copy of the approved MCF from the mill

Mill sends a copy of the approved MCF and bulk submits to the Vendor for review. Vendor reviews the submit for **handfeel & quality** approval. Once reviewed, the vendor should **enter comments** in **onePLM**.

If the vendor cannot approve after 2 rounds or if a program's delivery is at risk, submits should be sent to Kohl's for BCD review.

Vendor sends approved submits to Kohl's for reference. Mill proceeds to fabric production based on approvals.

Handfeel & Quality Vendor Approval: onePLM Details

Where to find MCF approvals and fabric details:

Opt 1: Material Palette

Work with your Kohls teams to get the palette numbers for easy access to any material palettes

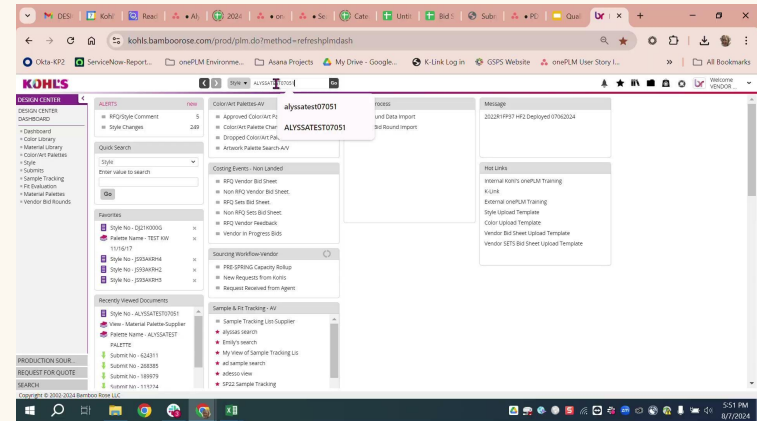
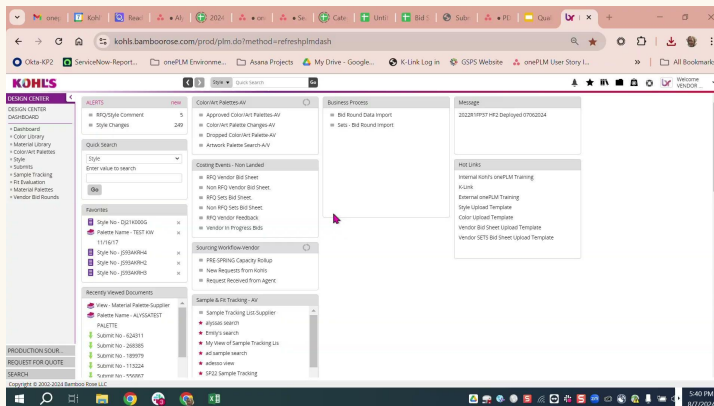
Remember that when using the Material Palette query, all material information is exportable to Excel!

See how to navigate to the Material Palette and use the Material Palette report here!

Opt 2: Threaded Messaging

Remember that all threaded message alerts will go to the email address associated with your party record*

See how to navigate to a style and view threaded messaging here!



*If you require a change to your party record's email address, please contact oneplmsupport@kohls.com

Handfeel & Quality Vendor Approval: onePLM Details

How to enter approval status in onePLM:

1. After submit is created from the style's BOM page, on the **Rounds** tab:
2. Enter required fields in **"Agent/Vendor" information** section. This will include:
 - a. Submit Date
 - b. Decision Status
 - c. Reviewed By
 - i. You will need to enter a colorist in the "reviewed by" field. If you don't have a colorist, please contact mr-colorist@kohls.com to have your vendor name added.
 - d. In the **Agent/Vendor Qual/Hand Eval** section:
 - i. Color Status
 - ii. **Handfeel**
 - iii. **Quality**
 - iv. Pattern/Layout/Scale
3. For Handfeel & Quality fields, you will be able to enter **Comments** in the Comments text box.
4. Click **Save** in top right corner and your name and date will fill in the **Decision Date** and **Decision By** fields.



The screenshot shows the "Agent/Vendor Qual/Hand Eval" form. The form is organized into a grid with four columns: "Color Status", "Handfeel", "Quality", and "Pattern/Layout/Art Scale". Each column has a search icon. The "Handfeel" and "Quality" columns are highlighted in yellow. Below the search icons are "Comments" text boxes with a double-slash icon. Below the comments are "Decision By" and "Decision Date" fields, each with a search icon. The "Decision By" and "Decision Date" fields are also highlighted in yellow.

Rules of Engagement

Vendor

- Vendors are responsible for nominating a Merchandiser to review all handfeel/quality submits for approval.
- Each Merchandiser must enter submit comments directly in onePLM
- It is the awarded vendors responsibility to reach out to the mill and secure a copy of the approved MCF before starting bulk submit reviews
- After reviewing submits the vendor must send a reference of the approved submit to Kohl's
 - *Mills should have a copy of each submit they send to the vendor for approval as a keep copy for reference once approved*
- All BCD submits must be sent to Kohl's for approval

Kohl's

Design

- Responsible for setting fabric quality standards for non-SLT fabrics via approved Material Confirmation Forms
- Responsible for reviewing vendors submitted binder for final certification approval

Production

- Responsible for ensuring submits are reviewed in a timely manner to maintain T&A timing

Materials

- Responsible for maintaining documentation on vendors with approval capabilities
- Responsible for ensuring SLT fabrics have confirmed Material Confirmation Forms

Questions

Submit your questions
by scanning this QR Code



or

email pd-materials@kohls.com

FAQs

Question:	Answer:
What is handfeel/quality approval?	The process of comparing the handfeel/quality (the feel of the fabric when touched ie. dry/soft/peached) of submits (including color and/or print application) against the approved fabric standard on the material confirmation form. In this pilot vendors will be reviewing bulk submits against the approved fabric standards.
Is Pattern/Layout approval included in this pilot?	This pilot is solely focused on Handfeel/Quality approvals. More information regarding Pattern/Layout approvals for print submits may be discussed in the future.
Can we nominate a merchandiser to review all handfeel/quality for approval for each brand? Or we are only able to designate one person per vendor.	Designating one person for all Kohl's brands is preferred
How often should MCFs get re-approved?	Every 6 months, before the submit process starts (ideally pre-style handoff). TD will continue to approve carryover styles 1x/year UNLESS quality, construction or mill changes when the MCF gets re-approved.
Define BCDs, how many rounds should a vendor go through before sending to Kohl's?	At least 2 rounds should have been attempted or if delivery is at risk, send to Kohl's for review
Vendor are expected to review Bulk submissions for handfeel and quality prior to bulk production. How do you define Handfeel & Quality?	Handfeel: reflects to the way fabric feels when touched by hand (ex: peach, soft or dry) Quality: construction and content of the fabric (ex: content, yarn, weight, construction)
Do I need to submit another binder after I am certified	Binder submission only occurs during certification process. Once certified, binder submission are no longer needed