

# **KOHL'S**

## **NON-DENIM WASH PROCESS**

The Non-Denim Wash Process has been created for our Li & Fung, Vendors, and Mill partners to understand the expectations of color execution & ownership for heavy washed garments.



**How to correctly send a “Washed Target Request Form” to Kohl’s**

- A “Washed Target Request Form” is created and sent to Garment Supplier/Mill by Kohl’s Design for overall after wash aesthetics
  - This form is used for development stage only to set the overall wash characteristics, color loss, and handfeel for the style
  - The type and time of wash should be determined during the development process before an order has been placed
- All areas in grey will be filled out by Kohl’s
- All areas in white will be filled out by Garment Supplier/Mill upon return to Kohl’s
- Garment Supplier will work with Kohl’s Design to establish wash direction and achievability

KOHL'S - SOUTH DOCK N56w17000 Ridgewood Dr Menomonee Falls, WI 53051		<b>WASH TARGET REQUEST FORM</b>		
<i>Kohl's Contact Information</i>		<i>Fabric/Style Identification</i>		
DATE		MILL REFERENCE #		
PRODUCT MANAGER		KOHL'S FABRIC REFERENCE #		
SEASON		KOHL'S STYLE #		
BRAND		<i>Swatch Reference For: (Check what applies)</i>		
E-MAIL		WASH CHARACTERISTICS (HIGHS / LOWS)		
<i>Supplier Contact Information</i>		AFTER - WASH COLOR		
*MILL NAME		HAND- FEEL		
MILL COP		ATTACH SUBMIT HERE           <b>Minimum Swatch Size 8"x 8"</b>		
CONTACT NAME				
CONTACT E-MAIL				
ADDRESS				
<i>Fabric Specifications</i>				
FIBER BLEND				
WEAVE				
FABRIC WT				
DYE APPLICATION				
<i>Wash Specifications</i>				
ENZYME/ SOFTNER WASH	MINUTES			
STONE/ ENZYME/ SOFTENER	MINUTES			
UNKNOWN WASH	MINUTES			
<i>Dye Type</i>				
PIGMENT				
SULFUR				
REACTIVE				
OTHER				
<i>Origin of Inspiration Sample</i>				
MIL HANGER				
MARKET BOUGHT				
PRIOR SEASONS				
OTHER				
<i>Swatch Approval Status (Check what applies)</i>		DATE		
COMMENTS		APPROVED		
		NOT APPROVED		
COMPLETED BY KOHL'S		COMPLETED BY MILL		

\* indicates field needed for Tradestone

WASHED PROGRAMS MUST HAVE BEFORE AND AFTER WASH SUBMITS ON ALL FABRIC SWATCHES \*REQUIRED FOR TRADESTONE BIDS

**Color Selection Process:**

There are two scenarios that Kohl’s Designers can follow when selecting colors for a heavy/aggressive washed program.

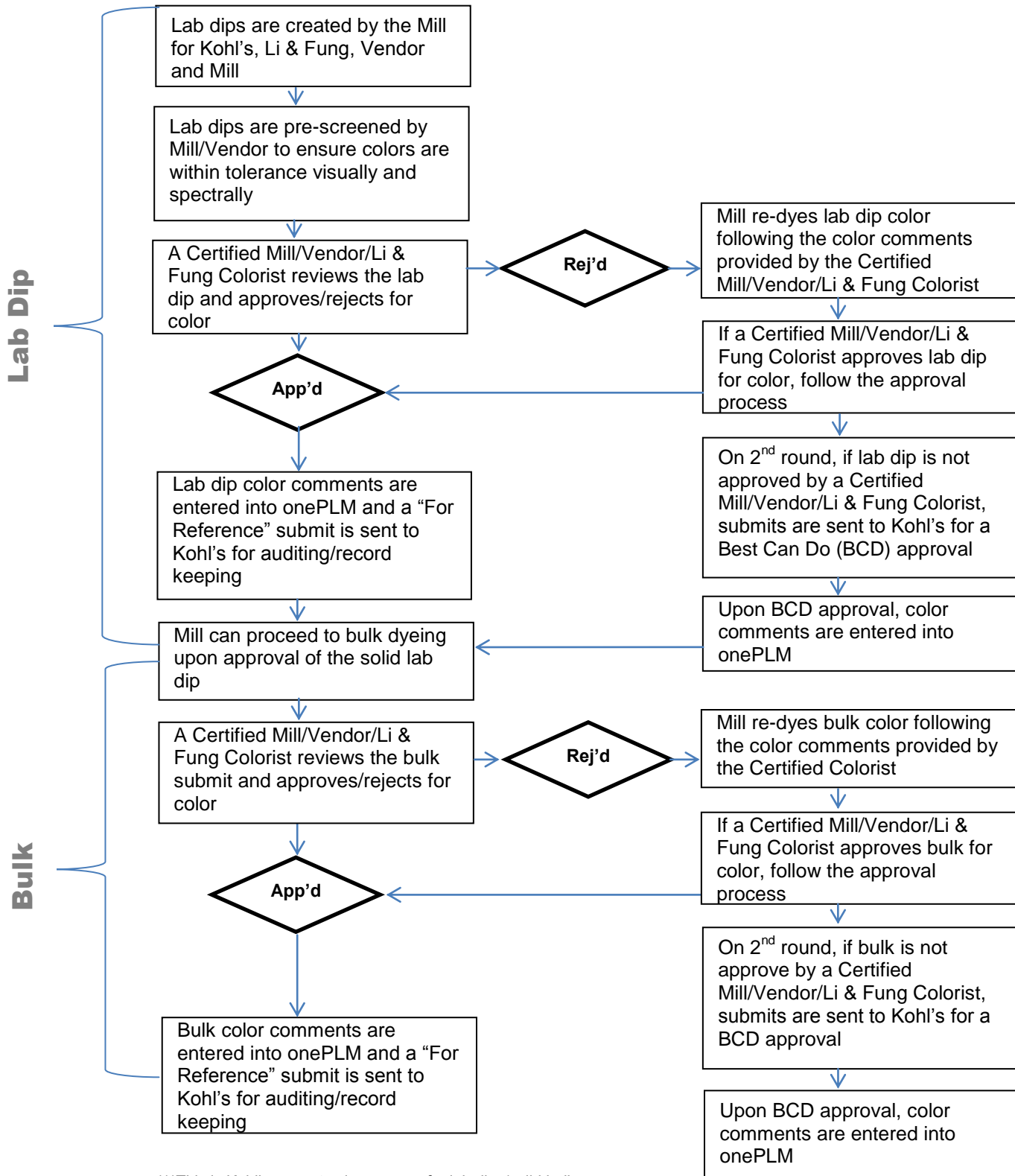
1. Choose a color standard from a Color Service Provider as the before wash color (CSI, Pantone, Archroma)
  - a. Heavy wash applied to this color will cause loss/change
2. Chose an inspirational swatch from a market sample
  - a. Mill tries to duplicate color and wash effect based on inspirational swatch

**Definition of Heavy/Aggressive Wash:**

A chemical wash with an aggressive color loss of more than grade 4 on the AATCC Gray Scale for Color Change is expected.



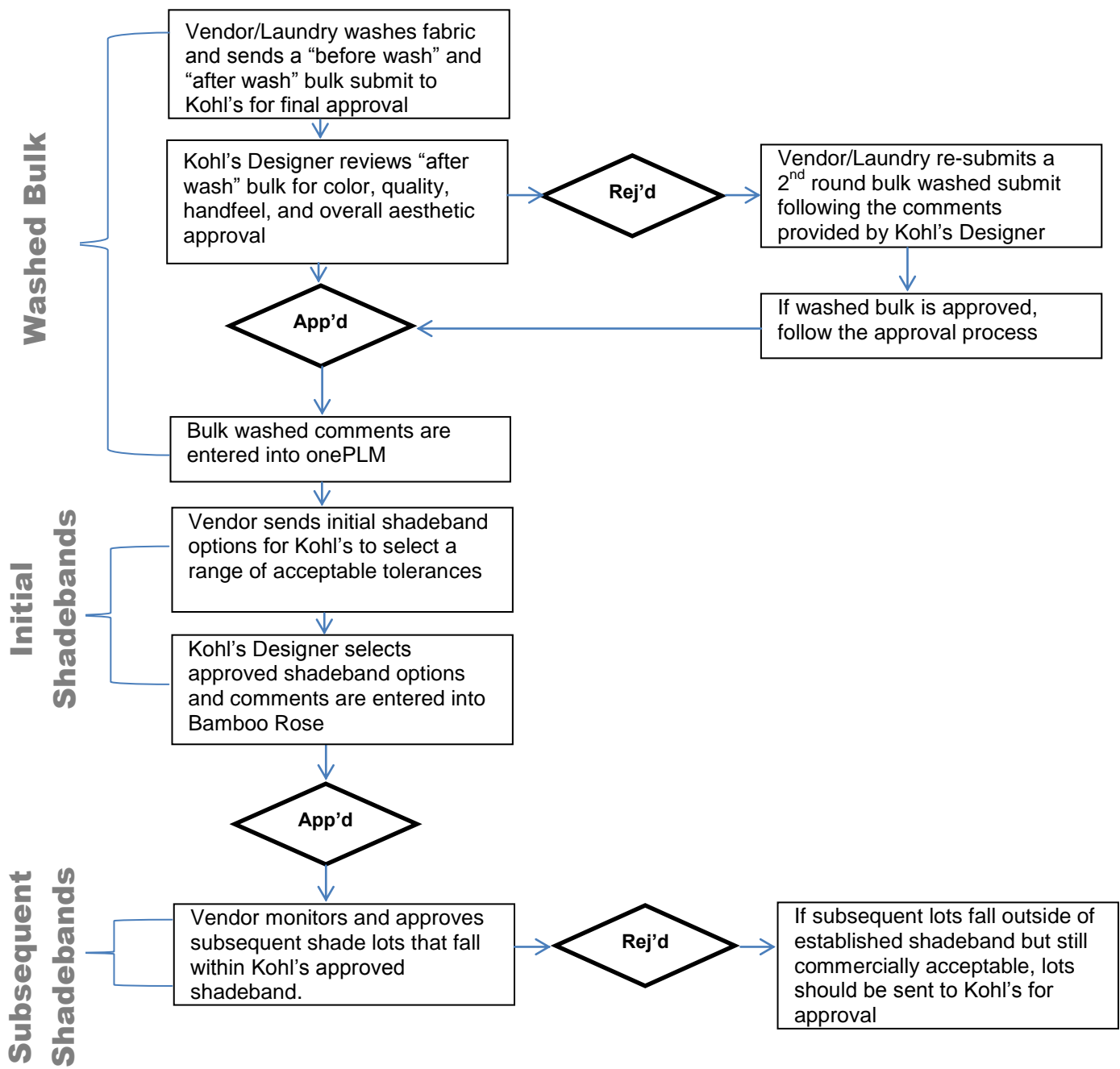
**UN-WASHED LAB DIP & SOLID BULK COLOR PROCESS**



\*\*\*This is Kohl's current color process for lab dips/solid bulks



**WASHED & SHADEBAND COLOR PROCESS**



# KOHL'S DEPARTMENT STORES COLOR SERVICES – COLOR PROCESS



## How to Correctly Send Unwashed Lab Dip/Bulk Submits to Kohl's

- Lab Dip/Bulk submits should be created by the Mill for:
  - Kohl's
  - Li & Fung Offices
  - Vendor/Mill
- onePLM submit forms to be used:
  - "Lab Dip" (see example below)
  - "Solid Bulk" (see example below)

**LAB DIP** (Page 1 of 6)

Kohl's: BLUE DEPTHS --- 87,943

SUBMIT OVERVIEW				
Style(s)	AP14400	Supplier/Mill	JIANGSU TEXTILE	Colorist
Eval Path	AV + KOHL'S	Agent/Vendor	LI & FUNG	
Digital Process		Parent Co.	PT. UNG GARMENTS	
Material	COTTON 100 4.00	AV Colorist	YICKYI	
Color Name	BLUE DEPTHS	Agent MR	NIDHI CHINWIA	
Service Name	PANTONE	Kohl's Colorist	JENNIFER DELA CRUZ	
Service No.	09-3940 TCX	PM	BRIAN SHELDON	
Combo Name		Season	SP15	Agent/Vendor/Mill
Artwork Name		Brand	APF9	
Link ID		Division	MENS	
Master		Dept	153	
Master Submit No.		In DC Date	11/02/2014	
Related Submit(s)		Artwork Rec'd Date		
Status	APPROVED	Target Approve Date		
		Vendor Planned Ship Date		
View Only Parties 1				
View Only Parties 2				
View Only Parties 3				
Round 3				
Supplier/Mill Information				
Submit Date	05/05/2014	Carrier	AWB No.	Decision Status
Supplier/Mill Comments	ISH146716-01-N IS CLOSE TO THE COLOR STANDARD 40X40 140X90 SILKY			
Agent/Vendor Information				
Submit Date	05/01/2014	Carrier	AWB No.	Decision Status
Agent/Vendor Comments	REJECTED PRA			
Agent/Vendor Color Eval				
Hue Less		Color		
Hue More		Color		
Value		Lightness/Darkness		
Chroma		Brightness/Duller		
Kohl's Information				
Decision Status	REJECTED PRA	Decision Date		

Lab Dip submits should be submitted on a Bamboo Rose "Lab Dip" form

**SOLID BULK** (Page 1 of 2)

Kohl's: AQUA BLUE --- 64,515

SUBMIT OVERVIEW				
Style(s)	JK3829	Supplier/Mill	FOUNTAINSET TEXTILE LTD.	Colorist
Eval Path	AV + KOHL'S	Agent/Vendor	LI & FUNG KOREA	
Digital Process		Parent Co.	HAERAE CO.,LTD.	
Material	K JE COTTON/SPANDEX 90/4 150/0	AV Colorist	PREYI LI	
Color Name	AQUA BLUE	Agent MR	HANA LEE	
Service Name	CSI	Kohl's Colorist	DAWN SCHUBERT	
Service No.	205-1122	PM	LUCY SHANAHAN	
Combo Name		Season	SP15	Agent/Vendor/Mill
Artwork Name		Brand	SO.	
Link ID		Division	WOMENS	
Master		Dept	244	
Master Submit No.		In DC Date	12/28/2013	
Related Submit(s)		Artwork Rec'd Date		
Status	APPROVED	Target Approve Date		
Referenced Submit	62,194	Vendor Planned Ship Date		
View Only Parties 1				
View Only Parties 2				
View Only Parties 3				
Round 1				
Supplier/Mill Information				
Submit Date	09/27/2013	Carrier	AWB No.	Decision Status
Supplier/Mill Comments	LUTHC64603A IS APPROVED, NO MORE DULLER AND YELLOWER			
Agent/Vendor Information				
Submit Date	10/16/2013	Carrier	AWB No.	Decision Status
Agent/Vendor Comments	COLOR APRD BY MILL FOR APRD QUALITY			
Agent/Vendor Quality Eval				
Color Status		Handled		Quality
Comments		Comments		Comments
Decision By		Decision By		Decision By
Decision Date		Decision Date		Decision Date
Kohl's Information				
Decision Status	APPROVED	Decision Date	10/25/2013	

Solid bulk submits should be submitted on a Bamboo Rose "Solid Bulk" form

- Lab Dip/Bulk submits should be:
  - Submitted in the correct color, fiber content, construction, and weight
  - 3" x 3" for lab dips with 4 – 6 options
  - 6" x 6" is size for solid bulk
- Submit Comments in onePLM:
  - Will be added in the comments section within the color submit module
    - Color Certified Mills/Vendors/Li & Fung have approval authority to approve lab dip/bulk submissions on Kohl's behalf
    - If the lab dip/bulk is rejected, another round should be submitted for final approval. If after 2 rounds a lab dip/bulk cannot be approved, please send to Kohl's for a best can do approval
    - Once the solid bulk is approved, the Vendor should create a washed bulk submit in "before wash" and "after wash" to Kohl's Designer for overall aesthetic approval on color, handfeel, quality, etc.



**How to Correctly Send Bulk Washed Submits to Kohl's**

- Washed submits should be created by the Vendor for:
  - Kohl's
  - Li & Fung Offices
  - Vendor/Mill
- onePLM submit forms to be used:
  - "Washed" (see example below)

**WASHED** (Page 1 of 2)

**Kohl's: BRINDLE - - - 96,726**

SUBMIT OVERVIEW				
Style(s)	MAPM15400RSD	Supplier/Mill	SNS FASHION LTD.	Colorist :
Eval Path	A/V + KOHL'S	Agent/Vendor	LI & FUNG INDIA	
Digital Process		Parent Co.	ML SOURCING DMCC	
Material	W PP COTTON 100 4.30	A/V Colorist	RAJ AGARWAL	
Color Name	BRINDLE	Agent MR	NITIK SACHDEVA	
Service Name	PANTONE	Kohl's Colorist		
Service No.	18-1110 TCX	PM	CRAIG WALKERS	
Combo Name		Season	SP15	Agent/Vndr/Mill :
Network Name		Brand	APT 9	
Link ID		Division	MENS	
Master		Dept		
Master Submit No.		In DC Date	11/02/2014	
Related Submit(s)		Artwork Rec'd Date		
Status	SUP SUBMITTED	Target Approve Date		
Referenced Submit		Vendor Planned Ship Date		
View Only Parties 1				
View Only Parties 2				
View Only Parties 3				
Round 1				
Supplier/Mill Information				
Submit Date	06/30/2014	Carrier	DHL	AWB No.
				Decision Status
				Decision Date
Supplier/Mill Comments				
WASH - 30 MIN ENZ WASH + SOFTENER.				
Agent/Vendor Information				
Submit Date		Carrier		AWB No.
				Decision Status
				Decision Date
Agent/Vendor Comments				
Agent/Vendor Qual/Hand Eval				
Color Status		Handled		Quality
Comments		Comments		Comments
Decision By		Decision By		Decision By
Decision Date		Decision Date		Decision Date

*Note: A red arrow points from the word "WASHED" above to the "WASH - 30 MIN ENZ WASH + SOFTENER." comment in the Supplier/Mill Information section. A blue box highlights the comment with the text: "Bulk Washed submit should be submitted on a Bamboo Rose 'Washed' form".*

- Washed submits should be:
  - Submitted with "before wash" and "after wash" options to see the color variation
  - Leg panel size and needs to be a minimum of 6" x 6"
  - Labeled and noted in the "Agent/Vendor Comments" in the color submit module if multiple options are sent for approval. Comments need to be saved in onePLM prior to submit form being printed (see example below)

*Note: A red arrow points from the text "Note multiple bulk options here" in a blue box to the "Agent/Vendor Comments" field in the screenshot.*

- Submit Comments in onePLM:
  - Will be added in the comments section within the color submit module
    - Kohl's Designer will approve/reject submit for overall aesthetic on color, handfeel, quality, etc. The more aggressive the wash, the wider range of tolerance needed for color approval.
    - If the washed submit is rejected, another round should be submitted for final approval
    - **Once the washed submit is approved for each colorway, it sets the washed standard for the program. The Vendor should then create shadebands for each colorway and send to Kohl's Design team for approval.**



**How to Correctly Send Shadeband Submits to Kohl's**

- Initial shadebands should be created by the Vendor for:
  - Kohl's
  - Li & Fung Offices
- onePLM submit forms to be used:
  - “Shade Band” (see example below)
    - Li & Fung will generate the submit forms for each shadeband approval
    - All shadeband lots should be submitted using one submit reference number

**SHADE BAND** (Page 1 of 2)

**Kohl's: NEW WHITE - - - 99,558**

SUBMIT OVERVIEW				
Style(s)	API43100/API43100X	Supplier/Mill	BHARAT VIJAY MILLS (TEXTILE DIV. OF SINTEX INDUSTRIES LTD.)	Colorist :
Eval Path	AV + KOHLS	Agent/Vendor	LI & FUNG INDIA	
Digital Process	No	Parent Co.	JFC INTERNATIONAL LLP	
Material	COTTON 100 3.50	A/V Colorist	RAJ AGARWAL	
Color Name	NEW WHITE	Agent MR	SAMIR BERRY	
Service Name	CSI	Kohl's Colorist	JENNIFER DELA CRUZ	
Service No.	212-155	PM	CRAIG WALTERS	
Combo Name		Season	SPI5	Agnt/Vndr/Mill :
Artwork Name		Brand	APT 9	
Link ID		Division	MENS	
Master		Dept	153	
Master Submit No.		In DC Date	11/30/2014	
Related Submit(s)		Artwork Rec'd Date		
Status	SUP SUBMITTED	Target Approve Date		
Referenced Submit		Vendor Planned Ship Date		
View Only Parties 1				
View Only Parties 2				
View Only Parties 3				

Round 1				
Supplier/Mill Information				
Submit Date	08/19/2014	Carrier	AWB No.	Decision Status
Supplier/Mill Comments				
Agent/Vendor Information				
Submit Date		Carrier	AWB No.	Decision Status
Agent/Vendor Comments				
Agent/Vendor Qual/Hand Eval				
Color Status		Handfeel		Quality
Comments		Comments		Comments
Decision By		Decision By		Decision By
Decision Date		Decision Date		Decision Date

Shadebands and Subsequent Shadeband lots should be submitted on a Bamboo Rose "Shade Band" form using the same reference number

- Shadebands should be:
  - Submitted to Kohl's Designer with 4 – 8 shadeband lot options for approval (The number of shadebands submitted will vary depending on the number of units bought by Kohl's)
  - In order from the lightest to darkest option to see the true color variance between lots
  - Clearly labeled A, B, C, D, etc.
  - Reviewed against the approved washed bulk option to ensure the color is consistent with what has been previously approved
  - Noted in the “Agent/Vendor Comments” box and saved in Bamboo Rose prior to submit form being printed (see example below). **Also, lot yardage must be specified.**
  - Leg panel size and needs to be a minimum of 6” x 6”

# KOHL'S DEPARTMENT STORES

## COLOR SERVICES – COLOR PROCESS



- Submit Comments in onePLM:
  - Will be added in the comments section within the color submit module (see example below)
  - When shadebands have been approved/rejected by Kohl's Designer:
    - The overall decision status will be set as "approved" when at least one shade lot is approved
    - Any rejected shade lots will be noted in the Kohl's comments section
    - All comments must be dated to keep a historical record

Click to Attach QTX

Decision Status: APPROVED

Decision By: BBENSON

Decision Date: 05/02/2014

[Details](#)

**Kohl's Comments**

5/2/2014: SHADES A, B, C APPROVED ...  
LOTS D, E REJECTED

**Kohl's Qual/Hand Eval**

Color Status	Handfeel	Quality
APPROVED <input type="text"/>	APPROVED <input type="text"/>	APPROVED <input type="text"/>
Comments: <input type="text"/>	Comments: <input type="text"/>	Comments: <input type="text"/>
Decision By: BBENSON	Decision By: BBENSON	Decision By: BBENSON
Decision Date: 05/02/2014	Decision Date: 05/02/2014	Decision Date: 05/02/2014

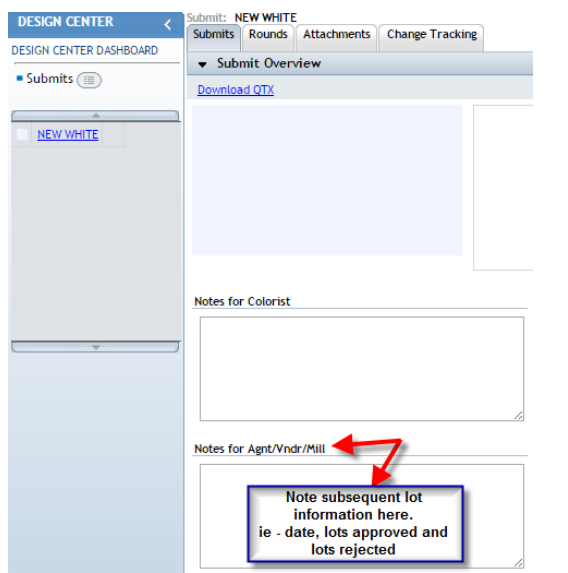




**How to Correctly Send Subsequent Shadeband Submits to Kohl's**

- Subsequent shadebands should be created by the Vendor for:
  - Kohl's
  - Li & Fung Offices
  
- onePLM submit forms to be used:
  - "Shade Band" (same form as initial shadeband)
    - Li & Fung will generate the submit forms for each shadeband approval
    - All shadeband lots should be submitted using one submit reference number
  
- Subsequent shadebands should be:
  - Approved and monitored by the Vendor
    - A "For Reference" submit needs to be sent to Kohl's for color auditing. A "For Reference" stamp should be stamped on the submit form.
  - Within tolerance of initial approved shadeband lots and initial bulk wash submit set by Kohl's
    - Any shadebands not within an acceptable tolerance must be sent to Kohl's for a Best Can Do approval
  - Clearly labeled A, B, C, D, etc.
  - Leg panel size and needs to be a minimum of 6" x 6"
  - Entered in the "Notes for Agent/Vendor/Mill" comments box (see example below)
    - Also include lot yardage information
    - In addition, please add comments in a threaded message and send to necessary cross functional partners (see example below)
    - Any rejected shade lots should be noted in the comments section
    - All comments must be dated to keep a historical record
  
- Best Can Do Approvals:
  - Must be sent to Kohl's for final approval
  - Comments will be updated in the "Notes for Agent/Vendor/Mill" comments box
  - A Notification will be sent via threaded messaging

**"Notes for Agent/Vendor/Mill"**



**"Threaded Messaging"**

