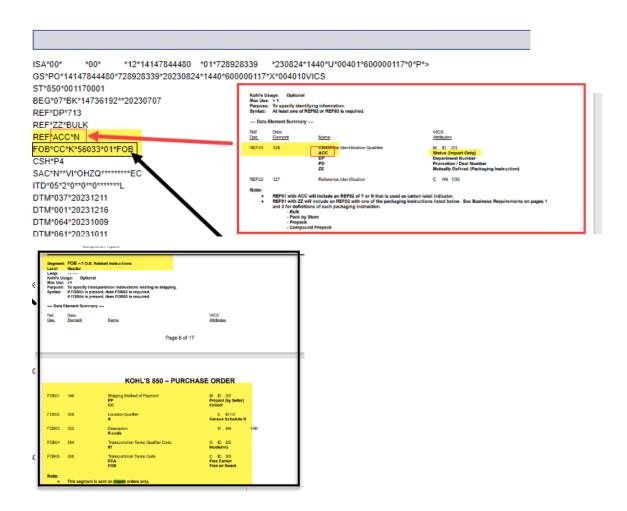# EDI Training Examples

## Import E-Commerce EDI

*This is where the ACC sends on imports and the FOB segment. E-Commerce orders send with the ecomm indicator OHZQ in the SAC04 field and EC in the SAC13 field.*
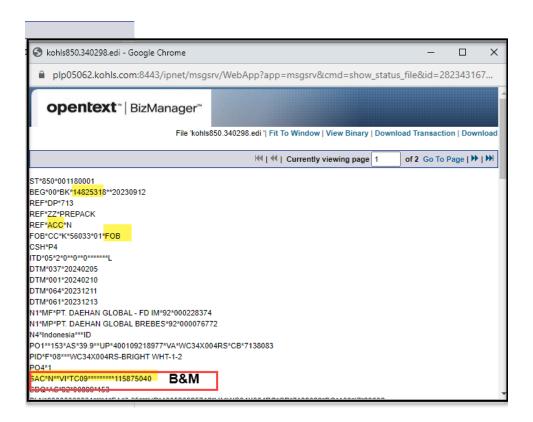
## Import B&M EDI

*The SAC segment will only send on B&M EDI's if there are discounts or allowances on the PO. **If there are no discounts or allowances on the PO, no SAC segment will be present on the EDI.***
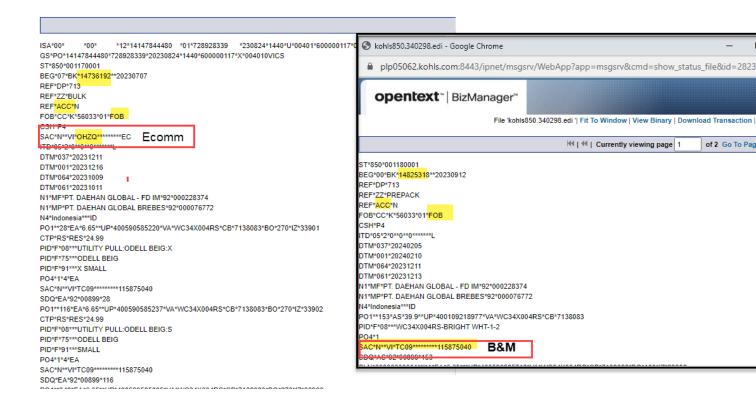
If B&M PO **does** have discounts or allowances:
*This is where the ACC sends on imports and the FOB segment. B&M orders send with the TC09 indicator in the SAC segment.*
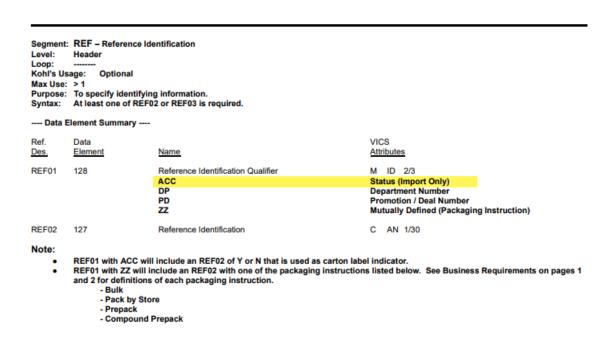


## Import B&M/E-Commerce Comparison

*B&M doesn't send with the ecomm indicator OHZQ in the SAC segment for B&M.*

```
ISA*00*       *00*       *12*14147844480  *01*728928339    *230824*1440*U*00401*600000117*0
GS*PO*14147844480*728928339*20230824*1440*600000117*X*004010VICS
ST*850*001170001
BEG*07*BK*14736192**20230707
REF*DP*713
REF*ZZ*BULK
REF*ACC*N
FOB*CC*K*56033*01*FOB
CSH*P4
SAC*N**VI*OHZQ*********EC    Ecomm
ITD*05*2*0**0**0*******L
DTM*037*20231211
DTM*001*20231216
DTM*064*20231009
DTM*061*20231011
N1*MF*PT. DAEHAN GLOBAL - FD IM*92*000228374
N1*MP*PT. DAEHAN GLOBAL BREBES*92*000076772
N4*Indonesia***ID
PO1**28*EA*6.65**UP*400590585220*VA*WC34X004RS*CB*7138083*BO*270*IZ*33901
CTP*RS*RES*24.99
PID*F*08***UTILITY PULL:ODELL BEIG:X
PID*F*75***ODELL BEIG
PID*F*91***X SMALL
PO4*1*4*EA
SAC*N**VI*TC09*********115875040
SDQ*EA*92*00899*28
PO1**116*EA*6.65**UP*400590585237*VA*WC34X004RS*CB*7138083*BO*270*IZ*33902
CTP*RS*RES*24.99
PID*F*08***UTILITY PULL:ODELL BEIG:S
PID*F*75***ODELL BEIG
PID*F*91***SMALL
PO4*1*4*EA
SAC*N**VI*TC09*********115875040
SDQ*EA*92*00899*116
```

kohls850.340298.edi - Google Chrome                    —

🔒 plp05062.kohls.com:8443/ipnet/msgsrv/WebApp?app=msgsrv&cmd=show_status_file&id=2823

**opentext™ | BizManager™**

File 'kohls850.340298.edi '| Fit To Window | View Binary | Download Transaction |

◄◄ | ◄◄ | Currently viewing page 1    of 2  Go To Pag

```
ST*850*001180001
BEG*00*BK*14825318**20230912
REF*DP*713
REF*ZZ*PREPACK
REF*ACC*N
FOB*CC*K*56033*01*FOB
CSH*P4
ITD*05*2*0**0**0*******L
DTM*037*20240205
DTM*001*20240210
DTM*064*20231211
DTM*061*20231213
N1*MF*PT. DAEHAN GLOBAL - FD IM*92*000228374
N1*MP*PT. DAEHAN GLOBAL BREBES*92*000076772
N4*Indonesia***ID
PO1**153*AS*39.9**UP*400109218977*VA*WC34X004RS*CB*7138083
PID*F*08***WC34X004RS-BRIGHT WHT-1-2
PO4*1
SAC*N**VI*TC09*********115875040    B&M
SDQ*AC*92*00899*153
```

# Additional indicators that will be sent on B&M:

## REF01 (ACC - Status *Import Only*)

Segment:  **REF – Reference Identification**
Level:      Header
Loop:       --------
Kohl's Usage:   Optional
Max Use:  > 1
Purpose:  To specify identifying information.
Syntax:    At least one of REF02 or REF03 is required.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|
| REF01 | 128 | Reference Identification Qualifier | M  ID  2/3 |
|  |  | ACC | Status (Import Only) |
|  |  | DP | Department Number |
|  |  | PD | Promotion / Deal Number |
|  |  | ZZ | Mutually Defined (Packaging Instruction) |
| REF02 | 127 | Reference Identification | C  AN  1/30 |

**Note:**
- REF01 with ACC will include an REF02 of Y or N that is used as carton label indicator.
- REF01 with ZZ will include an REF02 with one of the packaging instructions listed below.  See Business Requirements on pages 1 and 2 for definitions of each packaging instruction.
    - Bulk
    - Pack by Store
    - Prepack
    - Compound Prepack

# FOB

| | | | | |
|---|---|---|---|---|
| FOB01 | 146 | Shipping Method of Payment<br>PP<br>CC | M ID 2/2<br>Prepaid (by Seller)<br>Collect | |
| FOB02 | 309 | Location Qualifier<br>K | C ID 1/2<br>Census Schedule K | |
| FOB03 | 352 | Description<br>K-code | O AN | 1/80 |
| FOB04 | 334 | Transportation Terms Qualifier Code<br>01 | O ID 2/2<br>Incoterms | |
| FOB05 | 335 | Transportation Terms Code<br>FCA<br>FOB | C ID 3/3<br>Free Carrier<br>Free on Board | |

**Note:**
- This segment is sent on Import orders only.

# ITD14 (Letter of Credit *Import Only*)

If the ITD03 contains ONE, then the ITD16 will contain a reference identification.

**Segment:** ITD – Terms of Sale / Deferred Terms of Sale
**Level:** Header
**Loop:** --------
**Kohl's Usage:** Optional
**Max Use:** > 1
**Purpose:** To specify terms of sale.
**Syntax:** If ITD03 is present, then at least one of ITD04, ITD05 or ITD13 is required.

---- Data Element Summary ----

| Ref.<br>Des. | Data<br>Element | Name | VICS<br>Attributes | |
|---|---|---|---|---|
| ITD01 | 336 | Terms Type Code<br>02<br>05<br>08 | O ID 2/2<br>End of Month<br>Discount Not Applicable<br>Basic Discount Offered | |
| ITD02 | 333 | Terms Basis Date Code<br>2 | O ID 1/2<br>Delivery Date | |
| ITD03 | 338 | Terms Discount Percent | O R 1/6 | |
| ITD05 | 351 | Terms Discount Days Due | C N0 1/3 | |
| ITD07 | 386 | Terms Net Days | O N0 | 1/3 |
| ITD14 | 107 | Payment Method Code<br>L | O ID 1/2<br>Letter of Credit (Import only) | |

**Note:**
- If ITD01 = 02, there may or may not be a discount in ITD03.

# DTM 064 and DTM 061 (start and end x-factory)

**Segment: DTM – Date / Time Reference**
**Level:** Header
**Loop:** --------
**Kohl's Usage:** Optional
**Max Use:** 10
**Purpose:** To specify pertinent dates and times.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|
| DTM01 | 374 | Date / Time Qualifier | M ID 3/3 |
| | | 001 | Cancel After |

## KOHL'S 850 – PURCHASE ORDER

| | | | |
|---|---|---|---|
| | 015 | | Promotion Start (Ad Date) |
| | 037 | | Ship Not Before |
| | 064 | | Exit Factory Start Date (Import Only) |
| | 061 | | Exit Factory End Date (Import Only) |
| DTM02 | 373 | Date | C DT 8/8 |
| | | Format is CCYYMMDD | |

**Note:**
- Promotion Start Date will only be sent if there is an ad date for the purchase order.

# N101 (AG - Agent/Agency *Import Only*)

**Segment: N1 – Name**
**Level:** Header
**Loop:** N1    Usage: Optional    Max Use: 200
**Kohl's Usage:** Mandatory
**Max Use:** 1
**Purpose:** To identify a party by type of organization, name, and code.
**Syntax:** At least one of N102 or N103 is required.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|
| N101 | 98 | Entity Identifier Code | M ID 2/3 |
| | | AG | Agent/Agency (Import Only) |
| | | MF | Manufacture of Goods |
| | | MP | Manufacturing Plant |
| | | SE | Selling Party |
| N102 | 93 | Name | C AN 1/60 |
| N103 | 66 | Identification Code Qualifier | C ID 1/2 |
| | | 92 | Assigned by Buyer |
| N104 | 67 | Identification Code | C AN 2/80 |
| | | This field could contain the Parent code | |
| | | This field could contain the Factory code | |

**Notes:**
- If N101 = MF then N102 will contain the name of the Parent.
- If N101 = MP then N102 will contain the name of the Factory.
- The only time SE will be transmitted in the N101 field is for carbon copy purposes.
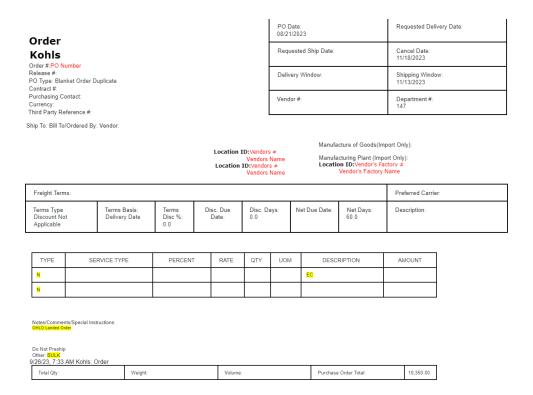
# N4 (Geographic Location)

## Landed B&M EDI

*Copy of Vendor's EDI*

ALLOWANCE, CHARGES AND TAX INFORMATION:

| TYPE | SERVICE TYPE | PERCENT | RATE | QTY | UOM | DESCRIPTION | AMOUNT |
|---|---|---|---|---|---|---|---|
| N | | | | | | | |

Notes/Comments/Special Instructions:
OHLO:Landed Order

Do Not Preship
Other: BULK

| Total Qty: | Weight: | Volume: | Purchase Order Total: | 8,343.00 |
|---|---|---|---|---|

*Notice that the description field is empty and under the notes instruction OHLO is present in the SAC04 field. (Order Handling Landed Order)

## Landed E-Commerce EDI

*Copy of Vendor's EDI*

## Order

## Kohls

Order #: PO Number
Release #:
PO Type: Blanket Order Duplicate
Contract #:
Purchasing Contact:
Currency:
Third Party Reference #:

Ship To: Bill To/Ordered By: Vendor:

| | |
|---|---|
| PO Date: 08/21/2023 | Requested Delivery Date: |
| Requested Ship Date: | Cancel Date: 11/18/2023 |
| Delivery Window: | Shipping Window: 11/13/2023 |
| Vendor #: | Department #: 147 |

Manufacture of Goods(Import Only):

**Location ID:** Vendors #
Vendors Name

Manufacturing Plant (Import Only):

**Location ID:** Vendors #
Vendors Name

**Location ID:** Vendor's Factory #
Vendor's Factory Name

| Freight Terms: | | | | | | | Preferred Carrier: |
|---|---|---|---|---|---|---|---|
| Terms Type Discount Not Applicable | Terms Basis: Delivery Date | Terms Disc %: 0.0 | Disc. Due Date: | Disc. Days: 0.0 | Net Due Date: | Net Days: 60.0 | Description: |

| TYPE | SERVICE TYPE | PERCENT | RATE | QTY | UOM | DESCRIPTION | AMOUNT |
|---|---|---|---|---|---|---|---|
| N | | | | | | EC | |
| N | | | | | | | |

Notes/Comments/Special Instructions:
OHLO Landed Order

Do Not Preship
Other: BULK
9/26/23, 7:33 AM Kohls: Order

| Total Qty: | Weight: | Volume: | Purchase Order Total: | 10,350.00 |
|---|---|---|---|---|

*Notice that the description field says EC and under the notes instruction OHLO is present. All Landed E-Commerce orders are bulk.Ecomm Order sends with OHZQ in the SAC04 field and EC appears in the SAC13 field which is the description box.(Order Handling Landed Order)

Image 1 Landed E-Commerce
Image 2 Domestic
Image 3 B&M



# Information For Vendors

# Business Rules & Requirements

*This sheet would be given to all vendor models in addition to the information listed under their specific model.*

**BUSINESS RULES AND REQUIREMENTS**

- The 850 Purchase Order is a required document.
- Vendors may be required to ship Assortment (prepack), Bulk (solid UPC/EAN) and Pack By Store (Mark for store, ship to DC) packaging types.
- Vendors are required to send a 997 (Functional Acknowledgement) transaction set on all 850 Purchase Orders within 48 hours of vendor pick up.
- Kohl's may send multiple transmissions with the same Purchase Order number. Vendors are required to accept and ship against the latest transmission.
- Kohl's Department Stores will transmit orders that contain a location number of 00899 for a BK-blanket order. Number 00899 is not a store or DC and cannot be used as a ship to location. When the actual location allocations are determined, the same purchase order number will be transmitted again as an RL-release order. Import and Landed orders will not be sent as release orders.
- Location (Distribution Center and Store) address information and Distribution Center/Store relationships are communicated to our trading partners on the tenth day of each month via the EDI 816 document.
- All segments are sent except when specifically noted as being for Domestic or Import only.
- Our trading partners may be required to support the following Domestic or Import **order** types:
  1. Blanket Order – BK type with location number 00899 in SDQ segment – Sent without DC or store allocations on order. All Import and Landed orders are sent as Blanket orders and will not be sent as release orders.
  2. Release Order – RL type, Sent after Blanket order with DC or Store Allocations in SDQ segment.
  3. Stand Alone Order – SA type, Initial transmission with DC or Store Allocations in SDQ segment.
  4. Replenishment Order – RE type, Replenish basic items set up under a specific program. Sent with DC or Store Allocations in SDQ segment.
  5. Termination – TR type, Notification that entire order has been cancelled.

- Our trading partners may be required to support more than one of the following Domestic or Import **shipment** types:
  1. Ship Direct to Store Order (mark for store, ship to store) – Goods are to be shipped directly to stores. OHZQ appears in the SAC04 field and DS appears in the SAC13 field.
  2. Landed Order – Vendor is the Importer of record. Release orders are not transmitted for landed orders. OHLO appears in the SAC04 field.
  3. Ecommerce Order – Order is only allocated to Kohl's Ecommerce Facilities. OHZQ appears in the SAC04 field and EC appears in the SAC13 field.

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# Landed B&M EDI

If the **Landed Vendor** needs to know where to locate the **B&M** indicator then the vendor should provide the resources below to their third party EDI provider and ask where that field is located in their system that interprets the EDI information.

B&M order sends with OHLO in the SAC04 field.
Example from an 850 map the vendor would see on the PO.

**Segment:** SAC – Service, Promotion, Allowance, or Charge Information
**Level:** Header
**Loop:** SAC     Usage: Optional     Max Use: 25
**Kohl's Usage:**     Optional
**Max Use:** 1
**Purpose:** To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge.
**Syntax:**     At least one of SAC02 or SAC03 is required.
     If either SAC03 or SAC04 is present, then the other is required.
     If either SAC06 or SAC07 is present, then the other is required.
     If SAC13 is present, then at least one of SAC02 or SAC04 is required.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|
| SAC01 | 248 | Allowance or Charge Indicator | M   ID   1/1 |
| | | A | Allowance |
| | | N | No Allowance or Charge |
| | | P | Promotion |
| SAC02 | 1300 | Service, Promotion, Allowance, or Charge Code | C   ID   4/4 |
| | | A260 | Advertising Allowance (Broadcast Optimization) |
| | | B720 | Cooperative Advertising/Merchandising Allowance |
| (Coop off invoice) | | | |
| | | C300 | Discount – Special (Trade Discount) |
| | | C310 | Discount (Vendor Additional) |
| | | E750 | New Store Discount |
| | | F670 | Price and Marketing Allowance (Profitability |
| Assistance Advertising Coop Allowance) | | | |
| | | F800 | Promotional Allowance (Bridal Registry off invoice) |
| | | I410 | Unsaleable Merchandise Allowance (Mark Out of Stock |
| Discount) | | | |
| | | ZZZZ | Table and Tower |
| SAC03 | 559 | Agency Qualifier Code | C   ID   2/2 |
| | | VI | Voluntary Inter-Industry Commerce Standard (VICS) |
| EDI | | | |
| SAC04 | 1301 | Agency Service, Promotion, Allowance, or Charge Code | C   AN   1/10 |

# KOHL'S 850 – PURCHASE ORDER

| OHLO | Landed Order |
|---|---|
| OHNS | New Store |
| OHZQ | Order Handling Mutually Defined Order Type |

| Ref. Des. | Data Element | Name | Attributes | |
|---|---|---|---|---|
| SAC05 | 610 | Amount | O   N2 | 1/15 |
| SAC06 | 378 | Allowance / Charge Percent Qualifier | C   ID   1/1 | |
| | | 3 | Discount / Gross | |
| discount | | | All allowances are off the gross price including cash | |
| SAC07 | 332 | Percent | C   R 1/6 | |
| SAC12 | 331 | Allowance or Charge Method of Handling Code | O   ID   2/2 | |
| | | 02 | Off Invoice | |
| SAC13 | 127 | Reference Identification | C   AN   1/30 | |
| | | EC | E-Commerce | |
| | | NE | Not E-Commerce | |
| | | DS | Direct to Store | |
| | | NN | Not New Store | |

```
BEG□07□BK□14710652□□20230616
REF□DP□121
REF□ZZ□BULK
CSH□P4
SAC□A□F670□□□1457775□3□9.5□□□□□□02
SAC□A□A260□□□153450□3□1□□□□□02
SAC□A□I410□□□306900□3□2□□□□□02
SAC□N□□VI□OHZQ□□□□□□□□□□EC
SAC□N□□VI□OHLO
ITD□05□2□0□□0□□45
DTM□037□20230918
DTM□001□20230923
```

## Landed E-Commerce EDI

If the **Landed Vendor** needs to know where to locate the **E-Commerce** indicator then the vendor should provide the resources below to their third party EDI provider and ask where that field is located in their system that interprets the EDI information.

Ecomm Order sends with OHZQ in the SAC04 field and EC appears in the SAC13 field.
Example from an 850 map the vendor would see on the PO.
E-Commerce orders are always Bulk orders.

```
                              20 units to Distribution Center in Winchester, VA (00830)

ISA*00*     *00*      *12*14147844480  *12*PARTNERID    *150112*1136*U*00401*600000001*0*P*>
GS*PO*14147844480*PARTNERID*20180112*1136*600000001*X*004010VICS
ST*850*999999999
BEG*00*SA*12345685**20180322
REF*DP*999
REF*ZZ*BULK
CSH*P4
SAC*A*E750***3780*3*5*****02
SAC*N**VI*OHZQ*********EC
ITD*02*2*3**15**15
DTM*037*20180330
DTM*001*20180408
PO1**40*EA*5**UP*111111111111*VA*55555*CB*9998877*BO*002*IZ*56789
CTP*RS*RES*14
PID*F*08***FASHION
PID*F*75***BLACK
PID*F*91***SMALL
PO4*5*2*EA
SDQ*EA*92*00810*20*00840*20
PO1**50*EA*9**UP*111111122222*VA*55555*CB*9998877*BO*002*IZ*79431
CTP*RS*RES*14
PID*F*08***FASHION
PID*F*75***BLACK
PID*F*91***MEDIUM
PO4*5*2*EA
SDQ*EA*92*00810*30*00830*20
CTT*2
SE*22*999999999
GE*1*600000001
IEA*1*600000001
```

## Import B&M/E-Commerce

If the **Import Vendor** needs to know where to locate the **B&M/ E-Commerce** indicator then the vendor should provide the resources below to their third party EDI provider and ask where that field is located in their system that interprets the EDI information.

Ecomm Order sends with OHZQ in the SAC04 field and EC appears in the SAC13 field.
**(B&M doesn't send with the ecomm indicator OHZQ)**

Kohl's Usage:   Optional
Max Use:  > 1
Purpose:  To specify identifying information.
Syntax:   At least one of REF02 or REF03 is required.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|
| REF01 | 128 | Reference Identification Qualifier | M   ID   2/3 |
| | | ACC | Status (Import Only) |
| | | DP | Department Number |
| | | PD | Promotion / Deal Number |
| | | ZZ | Mutually Defined (Packaging Instruction) |
| REF02 | 127 | Reference Identification | C   AN  1/30 |

Note:
- REF01 with ACC will include an REF02 of Y or N that is used as carton label indicator.
- REF01 with ZZ will include an REF02 with one of the packaging instructions listed below.  See Business Requirements on pages 1 and 2 for definitions of each packaging instruction.
    - Bulk
    - Pack by Store
    - Prepack
    - Compound Prepack

Segment: FOB – F.O.B. Related Instructions
Level:    Header
Loop:     --------
Kohl's Usage:   Optional
Max Use:  >1
Purpose:  To specify transportation instructions relating to shipping.
Syntax:   If FOB03 is present, then FOB02 is required.
          If FOB04 is present, then FOB05 is required.

---- Data Element Summary ----

| Ref. Des. | Data Element | Name | VICS Attributes |
|---|---|---|---|

## KOHL'S 850 – PURCHASE ORDER

| FOB01 | 146 | Shipping Method of Payment | M   ID   2/2 |
|---|---|---|---|
| | | PP | Prepaid (by Seller) |
| | | CC | Collect |
| FOB02 | 309 | Location Qualifier | C   ID 1/2 |
| | | K | Census Schedule K |
| FOB03 | 352 | Description | O   AN       1/80 |
| | | K-code | |
| FOB04 | 334 | Transportation Terms Qualifier Code | O   ID   2/2 |
| | | 01 | Incoterms |
| FOB05 | 335 | Transportation Terms Code | C   ID   3/3 |
| | | FCA | Free Carrier |
| | | FOB | Free on Board |

Note:
- This segment is sent on Import orders only.

**Prepack PO**

ST*850*000100002
BEG*07*BK*15064209**20240214
REF*DP*259
REF*ZZ*PREPACK
REF*ACC*N
FOB*CC*K*55201*01*FOB
CSH*P4
ITD*05*2*0**0**0
DTM*037*20240520
DTM*001*20240525
DTM*064*20240401
DTM*061*20240403
N1*MF*MAKALOT*92*000059781

N1*MP*MAKALOT GARMENTS(VIETNAM) CO.,*92*000112911
N4*Viet Nam***VN
PO1**225*AS*62.8**UP*400109433264*VA*MX42H901RS*CB*2599091
PID*F*08***MX42H901RS-MNERAL BLK-1-1
PO4*1
SDQ*AS*92*00899*225
PID*F*08***MIXED MEDIA VEST:MNERAL B
PID*F*75***MNERAL BLK
PID*F*91***S


**Bulk PO**


ST*850*000100004
BEG*07*BK*15064213**20240214
REF*DP*259
REF*ACC*N
FOB*CC*K*55201*01*FOB
CSH*P4
SAC*N**VI*OHZQ*********EC
ITD*05*2*0**0**0
DTM*037*20240617
DTM*001*20240622
DTM*064*20240429
DTM*061*20240501
N1*MF*MAKALOT*92*000059781
N1*MP*MAKALOT GARMENTS(VIETNAM) CO.,*92*000112911
N4*Viet Nam***VN
PO1**36*EA*7.85**UP*400300866274*VA*MX42H901RS*CB*2599091*BO*001*IZ*10965
CTP*RS*RES*34.99
PID*F*08***MIXED MEDIA VEST:MNERAL B
PID*F*75***MNERAL BLK
PID*F*91***S
PO4*1*6*EA
SAC*N**VI*TC09*********104214006FX
SDQ*EA*92*00899*36
CTP*RS*RES*34.99
PID*F*08***MIXED MEDIA VEST:MNERAL B
PID*F*75***MNERAL BLK
PID*F*91***M
PO4*1*6*EA
SAC*N**VI*TC09*********104214006FX
SDQ*EA*92*00899*66
PO1**72*EA*7.85**UP*400300866298*VA*MX42H901RS*CB*2599091*BO*001*IZ*10975